

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the quarterly period ended September 30, 2023  
OR  
 **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**CCC INTELLIGENT SOLUTIONS HOLDINGS INC.**  
(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)	001-39447 (Commission File Number)	98-1546280 (IRS Employer Identification No.)
167 N. Green Street, 9th Floor Chicago, Illinois (Address Of Principal Executive Offices)		60607 (Zip Code)

(800) 621-8070  
Registrant's telephone number, including area code  
Not Applicable  
(Former name or former address, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, par value \$0.0001 per share	CCCS	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
Emerging growth company	<input type="checkbox"/>		

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of October 31, 2023, 634,879,578 shares of common stock, \$0.0001 par value per share, were issued and outstanding.

CCC INTELLIGENT SOLUTIONS HOLDINGS INC.  
Form 10-Q  
For the Quarter Ended September 30, 2023  
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## FORWARD-LOOKING STATEMENTS

The section titled "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" as well as other parts of this Quarterly Report on Form 10-Q contain "forward-looking statements" for purposes of the federal securities laws. Our forward-looking statements include, but are not limited to, statements regarding our or our management team's expectations, hopes, beliefs, intentions or strategies regarding the future, including those relating to the future financial performance and business strategies and expectations for our business. In addition, any statements that refer to projections, forecasts or other characterizations of future events or circumstances, including any underlying assumptions, are forward-looking statements. The words "anticipate," "believe," "contemplate," "continue," "could," "estimate," "expect," "intends," "may," "might," "plan," "possible," "potential," "predict," "project," "should," "will," "would" and similar expressions may identify forward-looking statements, but the absence of these words does not mean that a statement is not forward-looking. Forward-looking statements may include information concerning our possible or assumed future results of operations, client demand, business strategies, technology developments, financing and investment plans, competitive position, our industry and regulatory environment, potential growth opportunities and the effects of competition.

Important factors that could cause actual results to differ materially from our expectations include:

- our revenues, the concentration of our customers and the ability to retain our current customers;
- our ability to negotiate with our customers on favorable terms;
- our ability to maintain and grow our brand and reputation cost-effectively;
- the execution of our growth strategy;
- the impact of public health outbreaks, epidemics or pandemics, including the global COVID-19 pandemic, on our business and results of operations;
- our projected financial information, growth rate and market opportunity;
- the health of our industry, claim volumes, and market conditions;
- changes in the insurance and automotive collision industries, including the adoption of new technologies;
- global economic conditions and geopolitical events;
- competition in our market and our ability to retain and grow market share;
- our ability to develop, introduce and market new enhanced versions of our solutions;
- our sales and implementation cycles;
- the ability of our research and development efforts to create significant new revenue streams;
- changes in applicable laws or regulations;
- changes in international economic, political, social and governmental conditions and policies, including corruption risks in China and other countries;
- our reliance on third-party data, technology and intellectual property;
- our ability to protect our intellectual property;
- our ability to keep our data and information systems secure from data security breaches;
- our ability to acquire or invest in companies or pursue business partnerships;
- our ability to raise financing in the future and improve our capital structure;
- our success in retaining or recruiting, or changes required in, our officers, key employees or directors;
- our estimates regarding expenses, future revenue, capital requirements and needs for additional financing;
- our ability to expand or maintain our existing customer base; and
- our ability to service our indebtedness.

The forward-looking statements contained in this Quarterly Report on Form 10-Q are based on current expectations and beliefs concerning future developments and their potential effects on us. There can be no assurance that future developments affecting us will be those that we have anticipated. These forward-looking statements involve a number of risks, uncertainties (some of which are beyond our control) or other assumptions that may cause actual results or performance to be materially different from those expressed

or implied by these forward-looking statements. These risks and uncertainties include, but are not limited to, those factors described above and under the heading "Risk Factors." Should one or more of these risks or uncertainties materialize, or should any of our assumptions prove incorrect, actual results may vary in material respects from those projected in these forward-looking statements. There may be additional risks that we consider immaterial or which are unknown. It is not possible to predict or identify all such risks. We do not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

**PART I. FINANCIAL INFORMATION**  
**Item 1. Financial Statements (Unaudited)**

**CCC INTELLIGENT SOLUTIONS HOLDINGS INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(In thousands, except share data)

	September 30, 2023	December 31, 2022
	(Unaudited)	
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 448,733	\$ 323,788
Accounts receivable—Net of allowances of \$5,052 and \$5,339 as of September 30, 2023 and December 31, 2022, respectively	117,799	98,353
Income taxes receivable	407	4,015
Deferred contract costs	16,994	16,556
Other current assets	29,814	36,358
Total current assets	613,747	479,070
SOFTWARE, EQUIPMENT, AND PROPERTY—Net	158,189	146,443
OPERATING LEASE ASSETS	31,061	32,874
INTANGIBLE ASSETS—Net	1,039,555	1,118,819
GOODWILL	1,417,724	1,495,129
DEFERRED FINANCING FEES, REVOLVER—Net	1,825	2,286
DEFERRED CONTRACT COSTS	19,579	20,161
EQUITY METHOD INVESTMENT	10,228	10,228
OTHER ASSETS	49,875	45,911
<b>TOTAL</b>	<b>\$ 3,341,783</b>	<b>\$ 3,350,921</b>
<b>LIABILITIES, MEZZANINE EQUITY AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Accounts payable	\$ 18,235	\$ 27,599
Accrued expenses	61,005	71,445
Income taxes payable	9,537	922
Current portion of long-term debt	8,000	8,000
Current portion of long-term licensing agreement—Net	3,013	2,876
Operating lease liabilities	6,879	5,484
Deferred revenues	41,885	35,239
Total current liabilities	148,554	151,565
LONG-TERM DEBT—Net	769,136	774,132
DEFERRED INCOME TAXES—Net	200,913	241,698
LONG-TERM LICENSING AGREEMENT—Net	28,475	30,752
OPERATING LEASE LIABILITIES	51,669	54,245
WARRANT LIABILITIES	81,808	36,405
OTHER LIABILITIES	2,246	2,658
Total liabilities	1,282,801	1,291,455
<b>COMMITMENTS AND CONTINGENCIES (Notes 19 and 20)</b>		
<b>MEZZANINE EQUITY:</b>		
Redeemable non-controlling interest	15,504	14,179
<b>STOCKHOLDERS' EQUITY:</b>		
Preferred stock—\$0.0001 par; 100,000,000 shares authorized; no shares issued or outstanding	—	—
Common stock—\$0.0001 par; 5,000,000,000 shares authorized; 634,633,179 and 622,072,905 shares issued and outstanding at September 30, 2023 and December 31, 2022, respectively	63	62
Additional paid-in capital	2,868,881	2,754,055
Accumulated deficit	(824,308)	(707,946)
Accumulated other comprehensive loss	(1,158)	(884)
Total stockholders' equity	2,043,478	2,045,287
<b>TOTAL</b>	<b>\$ 3,341,783</b>	<b>\$ 3,350,921</b>

See notes to condensed consolidated financial statements.

**CCC INTELLIGENT SOLUTIONS HOLDINGS INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE (LOSS) INCOME**  
(In thousands, except share and per share data)  
(Unaudited)

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	2023	2022	2023	2022
REVENUES	\$ 221,147	\$ 198,734	\$ 637,777	\$ 578,342
COST OF REVENUES				
Cost of revenues, exclusive of amortization and impairment of acquired technologies	51,459	46,379	153,954	135,174
Amortization of acquired technologies	6,567	6,748	19,897	20,193
Impairment of acquired technologies	—	—	431	—
Total cost of revenues	58,026	53,127	174,282	155,367
GROSS PROFIT	163,121	145,607	463,495	422,975
OPERATING EXPENSES:				
Research and development	43,532	40,273	127,891	114,711
Selling and marketing	35,605	30,838	105,072	88,731
General and administrative	49,471	39,376	137,477	123,093
Amortization of intangible assets	17,942	18,066	54,030	54,212
Impairment of goodwill	—	—	77,405	—
Impairment of intangible assets	—	—	4,906	—
Total operating expenses	146,550	128,553	506,781	380,747
OPERATING INCOME (LOSS)	16,571	17,054	(43,286)	42,228
INTEREST EXPENSE	(14,633)	(10,501)	(42,480)	(25,786)
INTEREST INCOME	5,165	—	12,447	—
CHANGE IN FAIR VALUE OF DERIVATIVE INSTRUMENTS	(446)	5,991	563	5,991
CHANGE IN FAIR VALUE OF WARRANT LIABILITIES	(26,223)	312	(45,403)	23,452
GAIN ON SALE OF COST METHOD INVESTMENT	—	9	—	3,587
OTHER INCOME—Net	182	382	551	576
PRETAX (LOSS) INCOME	(19,384)	13,247	(117,608)	50,048
INCOME TAX (PROVISION) BENEFIT	(1,818)	(3,452)	1,246	(12,714)
NET (LOSS) INCOME INCLUDING NON-CONTROLLING INTEREST	(21,202)	9,795	(116,362)	37,334
LESS: ACCRETION OF REDEEMABLE NON-CONTROLLING INTEREST	(1,010)	—	(1,325)	—
NET (LOSS) INCOME ATTRIBUTABLE TO CCC INTELLIGENT SOLUTIONS HOLDINGS INC. COMMON STOCKHOLDERS	\$ (22,212)	\$ 9,795	\$ (117,687)	\$ 37,334
Net (loss) income per share attributable to common stockholders:				
Basic	\$ (0.04)	\$ 0.02	\$ (0.19)	\$ 0.06
Diluted	\$ (0.04)	\$ 0.02	\$ (0.19)	\$ 0.06
Weighted-average shares used in computing net (loss) income per share attributable to common stockholders:				
Basic	624,976,557	609,421,073	620,841,922	606,181,316
Diluted	624,976,557	643,582,922	620,841,922	642,208,622
COMPREHENSIVE (LOSS) INCOME:				
Net (loss) income including non-controlling interest	(21,202)	9,795	(116,362)	37,334
Other comprehensive (loss) income—Foreign currency translation adjustment	(23)	(510)	(274)	(804)
COMPREHENSIVE (LOSS) INCOME INCLUDING NON-CONTROLLING INTEREST	(21,225)	9,285	(116,636)	36,530
Less: accretion of redeemable non-controlling interest	(1,010)	—	(1,325)	—
COMPREHENSIVE (LOSS) INCOME ATTRIBUTABLE TO CCC INTELLIGENT SOLUTIONS HOLDINGS INC. COMMON STOCKHOLDERS	\$ (22,235)	\$ 9,285	\$ (117,961)	\$ 36,530

See notes to condensed consolidated financial statements.

**CCC INTELLIGENT SOLUTIONS HOLDINGS INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF MEZZANINE EQUITY AND STOCKHOLDERS' EQUITY**  
(In thousands, except number of shares)  
(Unaudited)

	Redeemable Non-Controlling Interest	Preferred Stock— Issued and Outstanding		Common Stock—Issued and Outstanding		Additional Paid-In Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total Stockholders' Equity
		Number of Shares	Par Value	Number of Shares	Par Value				
BALANCE—December 31, 2022	\$ 14,179	—	\$ —	622,072,905	\$ 62	2,754,055	\$ (707,946)	\$ (884)	\$ 2,045,287
Stock-based compensation expense	—	—	—	—	—	28,930	—	—	28,930
Exercise of stock options	—	—	—	3,214,093	1	8,242	—	—	8,243
Issuance of common stock under employee stock purchase plan	—	—	—	179,338	—	1,326	—	—	1,326
Issuance of common stock upon vesting of RSUs—net of tax	—	—	—	2,217,379	—	(11,449)	—	—	(11,449)
Foreign currency translation adjustment	—	—	—	—	—	—	—	34	34
Net income	—	—	—	—	—	—	2,184	—	2,184
BALANCE—March 31, 2023	14,179	—	—	627,683,715	63	2,781,104	(705,762)	(850)	2,074,555
Stock-based compensation expense	—	—	—	—	—	35,900	—	—	35,900
Exercise of stock options—net of tax	—	—	—	3,996,713	—	12,585	—	—	12,585
Issuance of common stock upon vesting of RSUs—net of tax	—	—	—	302,063	—	(90)	—	—	(90)
Foreign currency translation adjustment	—	—	—	—	—	—	—	(285)	(285)
Accretion of redeemable non-controlling interest	315	—	—	—	—	(315)	—	—	(315)
Net loss	—	—	—	—	—	—	(97,344)	—	(97,344)
BALANCE—June 30, 2023	14,494	—	—	631,982,491	63	2,829,184	(803,106)	(1,135)	2,025,006
Stock-based compensation expense	—	—	—	—	—	39,751	—	—	39,751
Exercise of stock options—net of tax	—	—	—	912,124	—	2,411	—	—	2,411
Issuance of common stock under employee stock purchase plan	—	—	—	462,353	—	3,435	—	—	3,435
Issuance of common stock upon vesting of RSUs—net of tax	—	—	—	1,276,211	—	(4,890)	—	—	(4,890)
Foreign currency translation adjustment	—	—	—	—	—	—	—	(23)	(23)
Accretion of redeemable non-controlling interest	1,010	—	—	—	—	(1,010)	—	—	(1,010)
Net loss	—	—	—	—	—	—	(21,202)	—	(21,202)
BALANCE—September 30, 2023	\$ 15,504	—	\$ —	634,633,179	\$ 63	2,868,881	\$ (824,308)	\$ (1,158)	\$ 2,043,478

See notes to condensed consolidated financial statements.





**CCC INTELLIGENT SOLUTIONS HOLDINGS INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF MEZZANINE EQUITY AND STOCKHOLDERS' EQUITY**  
(In thousands, except number of shares)  
(Unaudited)

	Redeemable Non- Control ling Interest	Preferred Stock— Issued and Outstanding		Common Stock— Issued and Outstanding		Additional Paid-In Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total Stockholders' Equity
		Number of Shares	Par Value	Number of Shares	Par Value				
BALANCE—December 31, 2021	14,179	—	\$ —	609,768,296	\$ 61	\$ 2,618,924	\$ (746,352)	\$ (315)	\$ 1,872,318
Stock-based compensation expense	—	—	—	—	—	23,644	—	—	23,644
Exercise of stock options—net of tax	—	—	—	3,961,270	—	10,633	—	—	10,633
Exercise of warrants—net	—	—	—	1,246	—	—	—	—	—
Issuance of common stock upon vesting of RSUs—net of tax	—	—	—	27,314	—	—	—	—	—
Foreign currency translation adjustment	—	—	—	—	—	—	—	9	9
Net income	—	—	—	—	—	—	11,975	—	11,975
BALANCE—March 31, 2022	14,179	—	—	613,758,126	61	2,653,201	(734,377)	(306)	1,918,579
Stock-based compensation expense	—	—	—	—	—	28,403	—	—	28,403
Exercise of stock options - Net of tax	—	—	—	1,713,991	1	4,722	—	—	4,723
Issuance of common stock upon vesting of RSUs—net of tax	—	—	—	29,834	—	—	—	—	—
Foreign currency translation adjustment	—	—	—	—	—	—	—	(303)	(303)
Net income	—	—	—	—	—	—	15,564	—	15,564
BALANCE—June 30, 2022	14,179	—	—	615,501,951	62	2,686,326	(718,813)	(609)	1,966,966
Stock-based compensation expense	—	—	—	—	—	28,722	—	—	28,722
Exercise of stock options - Net of tax	—	—	—	2,685,029	—	7,455	—	—	7,455
Issuance of common stock under employee stock purchase plan	—	—	—	408,879	—	3,197	—	—	3,197
Issuance of common stock upon vesting of RSUs—net of tax	—	—	—	1,521,166	—	(5,005)	—	—	(5,005)
Foreign currency translation adjustment	—	—	—	—	—	—	—	(510)	(510)
Net income	—	—	—	—	—	—	9,795	—	9,795
BALANCE—September 30, 2022	14,179	—	\$ —	620,117,025	\$ 62	\$ 2,720,695	\$ (709,018)	\$ (1,119)	\$ 2,010,620

See notes to condensed consolidated financial statements.

**CCC INTELLIGENT SOLUTIONS HOLDINGS INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(In thousands)  
(Unaudited)

	For the Nine Months Ended September 30,	
	2023	2022
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net (loss) income	\$ (116,362)	\$ 37,334
Adjustments to reconcile net (loss) income to net cash provided by operating activities:		
Depreciation and amortization of software, equipment, and property	28,025	20,155
Amortization of intangible assets	73,927	74,405
Impairment of goodwill and intangible assets	82,742	—
Deferred income taxes	(40,785)	(53,061)
Stock-based compensation	104,471	80,769
Amortization of deferred financing fees	1,295	1,424
Amortization of discount on debt	170	196
Change in fair value of derivative instruments	(563)	(5,991)
Change in fair value of warrant liabilities	45,403	(23,452)
Non-cash lease expense	1,232	3,076
Loss on disposal of software, equipment and property	—	795
Gain on sale of cost method investment	—	(3,587)
Other	171	101
Changes in:		
Accounts receivable—Net	(19,340)	(19,532)
Deferred contract costs	(438)	(719)
Other current assets	6,727	12,321
Deferred contract costs—Non-current	582	3,299
Other assets	(3,572)	(18,227)
Operating lease assets	581	1,623
Income taxes	12,223	10,029
Accounts payable	(9,368)	2,466
Accrued expenses	(9,335)	(2,664)
Operating lease liabilities	(1,181)	(4,687)
Deferred revenues	6,646	2,557
Other liabilities	(113)	(192)
Net cash provided by operating activities	<u>163,138</u>	<u>118,438</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchases of software, equipment, and property	(43,187)	(38,844)
Acquisition of Safekeep, Inc., net of cash acquired	—	(32,242)
Proceeds from sale of cost method investment	—	3,901
Net cash used in investing activities	<u>(43,187)</u>	<u>(67,185)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from exercise of stock options	23,051	22,814
Proceeds from employee stock purchase plan	4,761	3,197
Payments for employee taxes withheld upon vesting of equity awards	(16,429)	(5,005)
Principal payments on long-term debt	(6,000)	(6,000)
Net cash provided by financing activities	<u>5,383</u>	<u>15,006</u>
NET EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	(389)	(650)
NET CHANGE IN CASH AND CASH EQUIVALENTS	<u>124,945</u>	<u>65,609</u>
<b>CASH AND CASH EQUIVALENTS:</b>		
Beginning of period	323,788	182,544
End of period	<u>\$ 448,733</u>	<u>\$ 248,153</u>
<b>NONCASH INVESTING AND FINANCING ACTIVITIES:</b>		
Noncash purchases of software, equipment, and property	\$ 1,923	\$ —
Contingent consideration related to business acquisition	\$ —	\$ 200
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:</b>		
Cash paid for interest	\$ 40,983	\$ 24,150
Cash paid for income taxes—Net	<u>\$ 27,316</u>	<u>\$ 55,526</u>

See notes to condensed consolidated financial statements.

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
*(Unaudited)*

**1. ORGANIZATION AND NATURE OF OPERATIONS**

CCC Intelligent Solutions Holdings Inc. (the "Company"), a Delaware corporation, is a leading provider of innovative cloud, mobile, telematics, hyperscale technologies, and applications for the property and casualty ("P&C") insurance economy. Our cloud-based software as a service ("SaaS") platform connects trading partners, facilitates commerce, and supports mission-critical, artificial intelligence ("AI") enabled digital workflows. Our platform digitizes workflows and connects companies across the P&C insurance economy, including insurance carriers, collision repairers, parts suppliers, automotive manufacturers, financial institutions, and others.

The Company is headquartered in Chicago, Illinois. The Company's primary operations are in the United States ("U.S.") and it also has operations in China.

The Company was originally incorporated as a Cayman Islands exempted company on July 3, 2020 as a special purpose acquisition company under the name Dragoneer Growth Opportunities Corp. ("Dragoneer"). On February 2, 2021, Cypress Holdings Inc. ("CCCIS"), a Delaware corporation, entered into a Business Combination Agreement (the "Business Combination Agreement") with Dragoneer. In connection with the closing (the "Closing") of the transactions contemplated by the Business Combination Agreement (the "Business Combination"), Dragoneer changed its jurisdiction of incorporation by deregistering as an exempted company in the Cayman Islands and continuing and domesticating as a Delaware corporation on July 30, 2021, upon which Dragoneer changed its name to CCC Intelligent Solutions Holdings Inc.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of Presentation**—The condensed consolidated balance sheets as of September 30, 2023 and December 31, 2022, the condensed consolidated statements of operations and comprehensive (loss) income for the three and nine months ended September 30, 2023 and 2022, the condensed consolidated statements of mezzanine equity and stockholders' equity for the three and nine months ended September 30, 2023 and 2022, and the condensed consolidated statements of cash flows for the nine months ended September 30, 2023 and 2022 have been prepared by the Company and have not been audited. In the opinion of management, all adjustments (which include only normal recurring adjustments except where disclosed) necessary for the fair presentation of the financial position, results of operations and cash flows have been made. The results of operations for any interim period are not necessarily indicative of the results to be expected for the full year or any future period.

The accompanying condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles ("GAAP") for interim financial information and in accordance with the instructions to Form 10-Q and Regulation S-X of the Securities and Exchange Commission ("SEC"). The preparation of the condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with GAAP have been condensed or omitted, pursuant to the rules and regulations of the SEC for interim financial reporting. Accordingly, the condensed consolidated financial statements may not include all the information and footnotes necessary for a complete presentation of financial position, results of operations or cash flows. These condensed consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2022.

The Company's significant accounting policies are described in Note 2, Summary of Significant Accounting Policies, to the consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2022. There have been no material changes to the significant accounting policies since December 31, 2022.

**Basis of Accounting**—The accompanying condensed consolidated financial statements are prepared in accordance with GAAP and include the accounts of the Company and its wholly-owned subsidiaries and majority-owned subsidiaries. All intercompany balances and transactions have been eliminated in consolidation. The condensed consolidated financial statements include 100% of the accounts of wholly-owned and majority-owned subsidiaries and the ownership interest of the minority investor is recorded as a non-controlling interest in a subsidiary.

**Use of Estimates**—The preparation of the condensed consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts, and the disclosures of contingent amounts in the Company's condensed consolidated financial statements and the accompanying notes. Although the Company regularly assesses these estimates, actual

results could differ from those estimates. Changes in estimates are recorded in the period in which they become known. The Company bases its estimates on historical experience and various other assumptions that it believes to be reasonable under the circumstances. Actual results could differ from management's estimates if past experience or other assumptions are not substantially accurate. Significant estimates in these condensed consolidated financial statements include the estimation of contract transaction prices, the determination of the amortization period for contract assets, the valuation of goodwill and intangible assets, the valuation of the warrant liabilities, the estimates and assumptions associated with stock incentive plans, and the measurement of expected contingent consideration in connection with business acquisitions.

**Redeemable Non-Controlling Interest**—The Company presents a redeemable non-controlling interest as mezzanine equity within its condensed consolidated balance sheets when it is redeemable at a fixed or determinable price on a fixed or determinable date at the option of the holder or upon the occurrence of an event that is not solely within the control of the Company.

The redeemable non-controlling interest was initially measured at fair value on the date of issuance. When the redemption of a mezzanine-classified non-controlling interest becomes probable, the carrying amount of the redeemable non-controlling interest is increased by periodic accretions using the interest method so that the carrying amount will equal the redemption amount on the date that the shares become redeemable. These adjustments are recorded as accretion of redeemable non-controlling interest, with an offset to additional paid-in capital, on the condensed consolidated statements of mezzanine equity and stockholders' equity.

Any such charges to additional paid-in capital affect net (loss) income available to CCC common stockholders as part of the Company's calculation of net (loss) income per share attributable to common stockholders.

**Recently Issued Accounting Pronouncements**—In March 2020, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2020-04, *Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting*, and in January 2021 subsequently issued ASU 2021-01, which refines the scope of Topic 848. These ASUs provide optional expedients and exceptions for applying GAAP to contracts, hedging relationships, and other transactions, subject to meeting certain criteria, that reference the London Interbank Offered Rate ("LIBOR"), or another rate that is expected to be discontinued. ASU 2020-04 was effective upon issuance. In December 2022, the FASB issued ASU 2022-06 that defers the sunset date for applying the reference rate reform relief in Accounting Standards Codification ("ASC") 848 to December 31, 2024. The Company adopted these standards during the three months ended June 30, 2023 and transitioned the reference rate within its credit agreement and related interest rate cap agreements from LIBOR to the Secured Overnight Financing Rate ("SOFR") (see Note 14). The adoption of these standards did not have a material impact on the condensed consolidated financial statements.

### 3. BUSINESS ACQUISITION

On February 8, 2022, the Company completed its acquisition of Safekeep, Inc. ("Safekeep"), a privately held company that leverages AI to streamline and improve subrogation management across auto, property, workers' compensation and other insurance lines of business. Leveraging Safekeep's AI-enabled subrogation solutions, the acquisition broadens the Company's portfolio of cloud-based solutions available to its insurance customers.

In exchange for all the outstanding shares of Safekeep, the Company paid total cash consideration of \$32.3 million upon closing. In accordance with the acquisition agreement, the Company placed \$6.0 million in escrow for a general indemnity holdback to be paid to the sellers within 15 months of closing subject to reduction for certain indemnifications and other potential obligations of the selling shareholders. The remaining cash held in escrow was paid to the sellers in May 2023.

As additional consideration for the shares, the acquisition agreement includes a contingent earnout for additional cash consideration. The potential amount of the earnout is calculated as a multiple of revenue, above a defined floor, during the 12-month measurement period ending December 31, 2024 and is not to exceed \$90.0 million. The fair value of the contingent consideration as of the acquisition date of \$0.2 million was estimated using a Monte Carlo simulation model that relies on unobservable inputs, including management estimates and assumptions. Thus, the contingent earnout is a Level 3 measurement.

The acquisition date fair value of the consideration transferred was \$32.5 million, which consisted of the following (in thousands):

Cash paid through closing	\$	32,300
Fair value of contingent earnout consideration		200
<b>Total acquisition date fair value of the consideration transferred</b>	<b>\$</b>	<b>32,500</b>

The acquisition was accounted for as a business combination and reflects the application of acquisition accounting in accordance with ASC Topic 805, *Business Combinations*. The total purchase consideration was allocated to the assets acquired

and liabilities assumed based on their fair values as of the acquisition date with the excess purchase price assigned to goodwill. The goodwill was primarily attributable to the expected synergies from the combined service offerings and the value of the acquired workforce. The goodwill is not deductible for tax purposes.

The Company's estimates of the fair values of the assets acquired, liabilities assumed and contingent consideration were based on information that was available at the date of the acquisition. During the measurement period, which may be up to one year from the acquisition date, adjustments may be recorded to the fair value of these tangible and intangible assets acquired and liabilities assumed, including uncertain tax positions and tax-related valuation allowances, with the corresponding offset to goodwill. In December 2022, the Company recorded a measurement period adjustment to reflect the facts and circumstances in existence at the acquisition date. The adjustment related to the valuation of the deferred tax liabilities for \$0.9 million, with a corresponding increase in goodwill. There were no other significant changes to the preliminary purchase price allocation. The purchase price allocation of estimated fair values was finalized as of December 31, 2022.

The following table summarizes the final allocation of the consideration to the fair values of the assets acquired and liabilities assumed at the acquisition date (in thousands):

<b>Assets acquired:</b>			
Current assets		\$	150
Intangible asset - acquired technology			4,800
Total assets acquired			4,950
<b>Liabilities assumed:</b>			
Current liabilities			147
Deferred tax liabilities			548
Total liabilities assumed			695
Net assets acquired			4,255
Goodwill			28,245
Total purchase price		\$	32,500

The acquired technology intangible asset has an estimated useful life of seven years and is being amortized on a straight-line basis.

The fair value of the acquired technology intangible asset was determined by a valuation model based on estimates of future operating projections as well as judgments on the discount rate and other variables. This fair value measurement is based on significant unobservable inputs, including management estimates and assumptions and thus represents a Level 3 measurement.

During the nine months ended September 30, 2022, the Company incurred \$1.2 million of transaction costs associated with the acquisition. The transaction costs are included in general and administrative expenses within the accompanying condensed consolidated statement of operations and comprehensive (loss) income.

#### 4. REVENUE

*Disaggregation of Revenue*—The Company provides disaggregation of revenue based on type of service as it believes these categories best depict how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

The following table summarizes revenue by type of service for the three and nine months ended September 30, 2023 and 2022 (in thousands):

	<b>For the Three Months Ended</b>		<b>For the Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2023</b>	<b>2022</b>	<b>2023</b>	<b>2022</b>
Software subscriptions	\$ 212,497	\$ 191,154	\$ 611,582	\$ 556,470
Other	8,650	7,580	26,195	21,872
Total revenues	\$ 221,147	\$ 198,734	\$ 637,777	\$ 578,342

*Transaction Price Allocated to the Remaining Performance Obligations*—Remaining performance obligations represent contracted revenue that has not yet been recognized, which includes deferred revenue and amounts that will be invoiced and recognized as revenue in future periods. As of September 30, 2023, approximately \$1,423 million of revenue is expected to be recognized from remaining performance obligations in the amount of approximately \$561 million during the following twelve months, and approximately \$862 million thereafter. The estimated revenues do not include unexercised contract renewals. The

remaining performance obligations exclude future transaction revenue where revenue is recognized as the services are rendered and in the amount to which the Company has the right to invoice.

*Deferred Revenue*—Revenue recognized for the three months ended September 30, 2023 from amounts in deferred revenue as of June 30, 2023 was \$37.1 million. Revenue recognized for the three months ended September 30, 2022 from amounts in deferred revenue as of June 30, 2022 was \$32.2 million.

Revenue recognized for the nine months ended September 30, 2023 from amounts in deferred revenue as of December 31, 2022 was \$34.7 million. Revenue recognized for the nine months ended September 30, 2022 from amounts in deferred revenue as of December 31, 2021 was \$30.7 million.

*Contract Assets and Liabilities*—The opening and closing balances of the Company’s receivables, contract assets and contract liabilities from contracts with customers are as follows (in thousands):

	September 30, 2023	December 31, 2022
Accounts receivables-net of allowances	\$ 117,799	\$ 98,353
Deferred contract costs	16,994	16,556
Long-term deferred contract costs	19,579	20,161
Other assets (accounts receivable, non-current)	14,346	16,437
Deferred revenues	41,885	35,239
Other liabilities (deferred revenues, non-current)	1,143	1,240

A summary of the activity impacting deferred revenue balances during the three and nine months ended September 30, 2023 and 2022 is presented below (in thousands):

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2023	2022	2023	2022
Balance at beginning of period	\$ 41,203	\$ 34,742	\$ 36,479	\$ 32,616
Revenue recognized <sup>1</sup>	(109,109)	(94,997)	(323,827)	(277,250)
Additional amounts deferred <sup>1</sup>	110,934	95,197	330,376	279,576
Balance at end of period	<u>\$ 43,028</u>	<u>\$ 34,942</u>	<u>\$ 43,028</u>	<u>\$ 34,942</u>
Classified as:				
Current	\$ 41,885	\$ 33,602	\$ 41,885	\$ 33,602
Non-current	1,143	1,340	1,143	1,340
Total deferred revenue	<u>\$ 43,028</u>	<u>\$ 34,942</u>	<u>\$ 43,028</u>	<u>\$ 34,942</u>

<sup>1</sup> Amounts include total revenue deferred and recognized during each respective period.

A summary of the activity impacting the deferred contract costs during the three and nine months ended September 30, 2023 and 2022 is presented below (in thousands):

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2023	2022	2023	2022
Balance at beginning of period	\$ 36,351	\$ 35,890	\$ 36,717	\$ 37,186
Costs amortized	(4,705)	(4,444)	(14,128)	(13,072)
Additional amounts deferred	4,927	3,160	13,984	10,492
Balance at end of period	<u>\$ 36,573</u>	<u>\$ 34,606</u>	<u>\$ 36,573</u>	<u>\$ 34,606</u>
Classified as:				
Current	\$ 16,994	\$ 15,788	\$ 16,994	\$ 15,788
Non-current	19,579	18,818	19,579	18,818
Total deferred contract costs	<u>\$ 36,573</u>	<u>\$ 34,606</u>	<u>\$ 36,573</u>	<u>\$ 34,606</u>

## 5. FAIR VALUE MEASUREMENTS

### Assets and Liabilities Measured at Fair Value on a Recurring Basis

*Private Warrants*—As of September 30, 2023 and December 31, 2022, the Company's Private Warrants are recognized as liabilities and measured at fair value on a recurring basis.

The Private Warrants are valued using Level 1 and Level 2 inputs within the Black-Scholes option pricing model. The assumptions utilized under the Black-Scholes option pricing model require judgments and estimates. Changes in these inputs and assumptions could affect the measurement of the estimated fair value of the Private Warrants. Accordingly, the Private Warrants are classified within Level 2 of the fair value hierarchy.

The valuation of the Private Warrants as of September 30, 2023 and December 31, 2022 was determined using the Black-Scholes option pricing model using the following assumptions:

	September 30, 2023	December 31, 2022
Expected term (in years)	2.8	3.6
Expected volatility	34 %	38 %
Expected dividend yield	0 %	0 %
Risk-free interest rate	4.84 %	4.15 %

The estimated fair value of each Private Warrant using the Company's stock price on the valuation date and above assumptions was \$4.60 and \$2.05 as of September 30, 2023 and December 31, 2022, respectively.

*Contingent Consideration Liability*—The contingent consideration liability related to the acquisition of Safekeep (see Note 3), recognized within other liabilities on the condensed consolidated balance sheet, is adjusted each reporting period for changes in fair value, which can result from changes in anticipated payments and changes in assumed discount rates. These inputs are unobservable in the market and therefore categorized as Level 3 inputs.

The estimated fair value of the contingent consideration was determined using probability-weighted discounted cash flows and a Monte Carlo simulation model. The discount rate, based on the Company's estimated cost of debt, was 10%.

As of December 31, 2022, the contingent consideration liability had a fair value of \$0.1 million. As of September 30, 2023, there were no significant changes to the inputs used within the Monte Carlo simulation model and the estimated fair value of the contingent consideration liability was \$0.1 million. The contingent consideration liability is classified within other liabilities in the accompanying condensed consolidated balance sheets. The Company did not recognize any change in the estimated fair value of the contingent consideration liability during the three and nine months ended September 30, 2023 or the three and nine months ended September 30, 2022.

*Interest Rate Cap*—In August 2022, the Company entered into two interest rate cap agreements to reduce its exposure to increases in interest rates applicable to its floating rate long-term debt (see Note 14). The fair value of the interest rate cap agreements was estimated using inputs that were observable or that could be corroborated by observable market data and therefore was classified within Level 2 of the fair value hierarchy as of September 30, 2023 and December 31, 2022.

The Company did not designate its interest rate cap agreements as hedging instruments and records the changes in fair value within earnings. As of September 30, 2023 and December 31, 2022, the interest rate cap agreements had a fair value of \$12.5 million and \$12.0 million, respectively, classified within other assets in the accompanying condensed consolidated balance sheets.

The following table presents the fair value of the assets and liabilities measured at fair value on a recurring basis as of September 30, 2023 (in thousands):

	Fair Value	Level 1	Level 2	Level 3
<b>Assets</b>				
Interest rate cap	\$ 12,514	\$ —	\$ 12,514	\$ —
<b>Total Assets</b>	<b>\$ 12,514</b>	<b>\$ —</b>	<b>\$ 12,514</b>	<b>\$ —</b>
<b>Liabilities</b>				
Contingent consideration related to business acquisition	\$ 100	\$ —	\$ —	\$ 100
Private Warrants	81,808	—	81,808	—
<b>Total Liabilities</b>	<b>\$ 81,908</b>	<b>\$ —</b>	<b>\$ 81,808</b>	<b>\$ 100</b>

The following table presents the fair value of the assets and liabilities measured at fair value on a recurring basis as of December 31, 2022 (in thousands):

	Fair Value	Level 1	Level 2	Level 3
<b>Assets</b>				
Interest rate cap	\$ 11,951	\$ —	\$ 11,951	\$ —
<b>Total Assets</b>	<b>\$ 11,951</b>	<b>\$ —</b>	<b>\$ 11,951</b>	<b>\$ —</b>
<b>Liabilities</b>				
Contingent consideration related to business acquisition	\$ 100	\$ —	\$ —	\$ 100
Private Warrants	36,405	—	36,405	—
<b>Total Liabilities</b>	<b>\$ 36,505</b>	<b>\$ —</b>	<b>\$ 36,405</b>	<b>\$ 100</b>

**Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis**—The Company has assets that under certain conditions are subject to measurement at fair value on a nonrecurring basis. These assets include those associated with acquired businesses, including goodwill and other intangible assets. For these assets, measurement at fair value in periods subsequent to their initial recognition is applicable if one or more is determined to be impaired.

During May 2023, the Company recognized impairment charges of goodwill and definite-lived intangible assets (see Note 11). The Company did not recognize any impairment charges related to these assets during the three months ended September 30, 2023 or during the three and nine months ended September 30, 2022.

**Fair Value of Other Financial Instruments**—The following table presents the carrying amounts, net of debt discount, and the estimated fair values of the Company's financial instruments that are not recorded at fair value on the condensed consolidated balance sheets (in thousands):

Description	September 30, 2023		December 31, 2022	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Term B Loan, including current portion	\$ 784,501	\$ 784,035	\$ 790,331	\$ 766,260

The fair value of the Company's long-term debt, including current maturities, was estimated based on the quoted market prices for the same or similar instruments and fluctuates with changes in applicable interest rates among other factors. The fair value of long-term debt is classified as a Level 2 measurement in the fair value hierarchy and is established based on observable inputs in less active markets.

## 6. INCOME TAXES

On August 16, 2022, President Biden signed the Inflation Reduction Act of 2022 ("IRA") into law. The IRA contains several revisions to the Internal Revenue Code, including a 15% corporate minimum income tax and a 1% excise tax on corporate stock repurchases in tax years beginning after December 31, 2022. While these tax law changes have no immediate effect on our results of operations and are not expected to have a material adverse effect on our results of operations going forward, we will continue to evaluate its impact as further information becomes available.

The Company's effective tax rate for the three months ended September 30, 2023 and 2022 was (9.4)% and 26.1%, respectively. The effective tax rate for three months ended September 30, 2023 was lower than the effective tax rate for three months ended September 30, 2022 primarily due to the tax benefit received from a return to provision adjustment related to estimated research and development credits in the amount of \$2.2 million.

The Company's effective tax rate for the nine months ended September 30, 2023 and 2022 was 1.1% and 25.4%, respectively. The effective tax rate for nine months ended September 30, 2023 was lower than the effective tax rate for nine months ended September 30, 2022 primarily due to the tax benefits received related to share-based compensation expense in the amount of \$3.9 million, the impairment of certain intangible assets in the amount of \$1.3 million, and a return to provision adjustment related to estimated research and development credits in the amount of \$2.2 million.

The Company made income tax payments of \$7.4 million and \$16.6 million for the three months ended September 30, 2023 and 2022, respectively. The Company received negligible refunds from various states during the three months ended September 30, 2023 and 2022.

The Company made income tax payments of \$27.4 million and \$55.5 million for the nine months ended September 30, 2023 and 2022, respectively. The Company received refunds from various states totaling \$39 thousand and \$50 thousand for the nine months ended September 30, 2023 and 2022 respectively.



As of September 30, 2023, unrecognized tax benefits were materially consistent with the amount as of December 31, 2022. The Company believes its liability for unrecognized tax benefits, excluding interest and penalties, will not significantly change over the following twelve months.

## 7. ACCOUNTS RECEIVABLE

Accounts receivable–Net as of September 30, 2023 and December 31, 2022, consists of the following (in thousands):

	September 30, 2023	December 31, 2022
Accounts receivable	\$ 122,851	\$ 103,692
Allowance for doubtful accounts and sales reserves	(5,052)	(5,339)
Accounts receivable–net	<u>\$ 117,799</u>	<u>\$ 98,353</u>

As of September 30, 2023, one customer accounted for 16% and another customer accounted for 12% of accounts receivable. As of December 31, 2022, one customer accounted for 11% of accounts receivable.

Changes to the allowance for doubtful accounts and sales reserves during the three and nine months ended September 30, 2023 and 2022 consist of the following (in thousands):

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2023	2022	2023	2022
Balance at beginning of period	\$ 5,874	\$ 4,296	\$ 5,339	\$ 3,791
Charges to bad debt and sales reserves	150	1,100	5,302	3,036
Write-offs, net	(972)	(706)	(5,589)	(2,137)
Balance at end of period	<u>\$ 5,052</u>	<u>\$ 4,690</u>	<u>\$ 5,052</u>	<u>\$ 4,690</u>

## 8. OTHER CURRENT ASSETS

Other current assets as of September 30, 2023 and December 31, 2022 consists of the following (in thousands):

	September 30, 2023	December 31, 2022
Prepaid SaaS costs	7,863	7,423
Prepaid service fees	6,492	5,268
Prepaid insurance	3,092	4,062
Prepaid software and equipment maintenance	2,753	7,638
Non-trade receivables	—	690
Other	9,614	11,277
Total other current assets	<u>\$ 29,814</u>	<u>\$ 36,358</u>

## 9. SOFTWARE, EQUIPMENT, AND PROPERTY

Software, equipment, and property as of September 30, 2023 and December 31, 2022 consists of the following (in thousands):

	September 30, 2023	December 31, 2022
Software, licenses and database	\$ 210,845	\$ 175,616
Computer equipment	33,262	33,043
Leasehold improvements	30,812	30,430
Building and land	4,910	4,910
Furniture and other equipment	1,515	1,478
Total software, equipment, and property	281,344	245,477
Less accumulated depreciation and amortization	(123,155)	(99,034)
Software, equipment, and property—Net	<u>\$ 158,189</u>	<u>\$ 146,443</u>

Depreciation and amortization expense related to software, equipment and property was \$10.1 million and \$6.7 million for the three months ended September 30, 2023 and 2022, respectively.

Depreciation and amortization expense related to software, equipment and property was \$28.0 million and \$20.2 million for the nine months ended September 30, 2023 and 2022, respectively.

## 10. LEASES

The Company leases real estate in the form of office space and data center facilities. Generally, at the inception of the contract, the term for real estate leases ranges from 1 to 17 years and the term for equipment leases is 1 to 3 years. Some real estate leases include options to renew that can extend the original term by 3 to 5 years.

The components of lease expense for the three and nine months ended September 30, 2023 and 2022 were as follows (in thousands):

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2023	2022	2023	2022
Operating lease costs	\$ 1,361	\$ 1,871	\$ 4,350	\$ 7,545
Variable lease costs	881	585	2,782	1,996
Total lease costs	\$ 2,242	\$ 2,456	\$ 7,132	\$ 9,541

The Company made cash payments for operating leases of \$1.8 million and \$1.3 million for the three months ended September 30, 2023 and 2022, respectively.

The Company made cash payments for operating leases of \$3.8 million and \$7.0 million for the nine months ended September 30, 2023 and 2022, respectively.

## 11. GOODWILL AND INTANGIBLE ASSETS

Goodwill and intangible assets are primarily the result of business acquisitions.

*Goodwill*—During May 2023, we evaluated goodwill for impairment, due to the events described below, which indicated that the carrying amount of the China reporting unit was in excess of its estimated fair value.

The Company's China reporting unit experienced adverse impacts as a result of changes in market conditions and increases in interest rates, which contributed to reduced forecasted revenues and reduced projected future cash flows.

As a result of these adverse impacts, the Company performed a quantitative assessment of goodwill impairment by comparing the fair value of its China reporting unit to its carrying value, including goodwill. When performing the assessment, the Company determined the fair value of its China reporting unit based on forecasted future cash flows. Based on the Company's forecast of the future cash flows of its China reporting unit, it was determined the carrying value of goodwill for its China reporting unit was impaired during the three months ended June 30, 2023. As a result, the Company recorded a goodwill impairment charge of \$77.4 million.

No goodwill impairments were recorded during the three months ended September 30, 2023 or during the three and nine months ended September 30, 2022.

The Company used a quantitative approach to measure the fair value of its China reporting unit using a discounted cash flow approach, which is a Level 3 measurement. The discounted cash flow analysis requires significant judgments, including estimates of future cash flows, which are dependent on internal forecasts and determination of the Company's weighted average cost of capital, which is risk-adjusted to reflect the specific risk profile of the reporting unit being tested. The weighted average cost of capital used for the China reporting unit in the Company's analysis was 12.5%.

The following table presents the gross amount, accumulated impairment loss and carrying amount of goodwill as of September 30, 2023 and December 31, 2022 (in thousands):

	Gross Amount	Accumulated Impairment Loss	Net Carrying Amount
Balance as of December 31, 2022	\$ 1,520,926	\$ (25,797)	\$ 1,495,129
Balance as of September 30, 2023	1,520,926	(103,202)	1,417,724

The accumulated impairment loss as of December 31, 2022 was recognized during the year ended December 31, 2019.

Changes in the carrying amount of goodwill during the nine months ended September 30, 2023 were as follows (in thousands):

	<u>Net Carrying Amount</u>
Balance as of December 31, 2022	\$ 1,495,129
Impairment	(77,405)
Balance as of September 30, 2023	<u>\$ 1,417,724</u>

*Intangible Assets*—During May 2023, the Company recorded an impairment charge to its China reporting unit's customer relationships and acquired technologies intangible assets. The Company's forecast of the revenue and expense cash flow of the China reporting unit indicated the carrying amounts of the intangible assets were not recoverable and therefore the Company recorded an impairment charge of \$5.3 million.

No intangible asset impairments were recorded during the three months ended September 30, 2023 or during the three and nine months ended September 30, 2022.

The intangible assets balance as of September 30, 2023 is reflected below (in thousands):

	<u>Estimated Useful Life (Years)</u>	<u>Weighted- Average Remaining Useful Life (Years)</u>	<u>Gross Carrying Amount</u>	<u>Accumulated Amortization</u>	<u>Net Carrying Amount</u>
Customer relationships	18	11.6	\$ 1,291,830	\$ (461,112)	\$ 830,718
Acquired technologies	3–7	1.5	184,640	(166,273)	18,367
Subtotal			1,476,470	(627,385)	849,085
Trademarks—indefinite life			190,470	—	190,470
Total intangible assets			<u>\$ 1,666,940</u>	<u>\$ (627,385)</u>	<u>\$ 1,039,555</u>

The intangible assets balance as of December 31, 2022 is reflected below (in thousands):

	<u>Estimated Useful Life (Years)</u>	<u>Weighted- Average Remaining Useful Life (Years)</u>	<u>Gross Carrying Amount</u>	<u>Accumulated Amortization</u>	<u>Net Carrying Amount</u>
Customer relationships	16–18	12.3	\$ 1,299,750	\$ (410,095)	\$ 889,655
Acquired technologies	3–7	1.8	187,950	(149,256)	38,694
Subtotal			1,487,700	(559,351)	928,349
Trademarks—indefinite life			190,470	—	190,470
Total intangible assets			<u>\$ 1,678,170</u>	<u>\$ (559,351)</u>	<u>\$ 1,118,819</u>

Amortization expense for intangible assets was \$24.5 million and \$24.8 million for the three months ended September 30, 2023 and 2022, respectively.

Amortization expense for intangible assets was \$73.9 million and \$74.4 million for the nine months ended September 30, 2023 and 2022, respectively.

Future amortization expense for the remainder of the year ended December 31, 2023 and the following four years ended December 31 and thereafter for intangible assets as of September 30, 2023 is as follows (in thousands):

**Years Ending December 31:**

2023	24,509
2024	80,768
2025	72,454
2026	72,454
2027	72,454
Thereafter	526,446
<b>Total</b>	<b>\$ 849,085</b>

**12. ACCRUED EXPENSES**

Accrued expenses as of September 30, 2023 and December 31, 2022 consists of the following (in thousands):

	<b>September 30, 2023</b>	<b>December 31, 2022</b>
Compensation	\$ 38,713	\$ 53,530
Professional services	7,620	1,877
Royalties and licenses	4,038	3,832
Employee insurance benefits	3,198	2,749
Sales tax	2,972	2,615
Software license agreement	2,153	3,243
Other	2,311	3,599
<b>Total accrued expenses</b>	<b>\$ 61,005</b>	<b>\$ 71,445</b>

**13. OTHER LIABILITIES**

Other liabilities as of September 30, 2023 and December 31, 2022 consists of the following (in thousands):

	<b>September 30, 2023</b>	<b>December 31, 2022</b>
Deferred revenue—non-current	\$ 1,143	\$ 1,240
Software license agreement	1,003	1,208
Contingent consideration	100	100
Other	—	110
<b>Total other liabilities</b>	<b>\$ 2,246</b>	<b>\$ 2,658</b>

**14. LONG-TERM DEBT**

On September 21, 2021, CCC Intelligent Solutions Inc., an indirect wholly-owned subsidiary of the Company, together with certain of the Company's subsidiaries acting as guarantors entered into a credit agreement (as amended, the "2021 Credit Agreement").

The proceeds of the 2021 Credit Agreement and cash on hand were used to repay all outstanding borrowings under the Company's previous credit agreement.

The 2021 Credit Agreement consists of an \$800.0 million term loan ("Term B Loan") and a revolving credit facility for an aggregate principal amount of \$250.0 million (the "2021 Revolving Credit Facility" and together with the Term B Loan, the "2021 Credit Facilities"). The 2021 Revolving Credit Facility has a sublimit of \$75.0 million for letters of credit. The Company received proceeds of \$798.0 million, net of debt discount of \$2.0 million, related to the Term B Loan. As of September 30, 2023 and December 31, 2022, the unamortized debt discount was \$1.5 million and \$1.7 million, respectively.

The Company incurred \$9.8 million in financing costs related to the Term B Loan. These costs were recorded to a contra debt account and are being amortized to interest expense over the term of the Term B Loan using the effective interest method. As of September 30, 2023 and December 31, 2022, the unamortized financing costs were \$7.4 million and \$8.2 million, respectively.

The Company incurred \$3.1 million in financing costs related to the 2021 Revolving Credit Facility. These costs were recorded to a deferred financing fees asset account and are being amortized to interest expense over the term of the 2021 Revolving Credit Facility. As of September 30, 2023 and December 31, 2022, the deferred financing fees asset balance was \$1.8 million and \$2.3 million, respectively.

The Term B Loan requires quarterly principal payments of \$2.0 million until June 30, 2028, with the remaining outstanding principal amount required to be paid on the maturity date, September 21, 2028. Beginning with the fiscal year ended December 31, 2022, if the Company's leverage ratio, as defined in the 2021 Credit Agreement, is greater than 3.5, the Term B Loan requires a principal prepayment, subject to certain exceptions, in connection with the receipt of proceeds from certain asset sales, casualty events, and debt issuances by the Company, and up to 50% of annual excess cash flow, as defined in and as further set forth in the 2021 Credit Agreement. When a principal prepayment is required, the prepayment offsets the future quarterly principal payments of the same amount. As of December 31, 2022, the Company's leverage ratio did not exceed the 3.5 threshold and the Company was not subject to the annual excess cash flow calculation and, as such, was not required to make a principal prepayment.

As of September 30, 2023 and December 31, 2022, the amount outstanding on the Term B Loan is \$786.0 million and \$792.0 million, respectively, of which \$8.0 million is classified as current in the accompanying condensed consolidated balance sheets.

Borrowings under the 2021 Credit Facilities bear interest at rates based on the ratio of CCC Intelligent Solutions Inc. and certain of its subsidiaries' consolidated first lien net indebtedness to consolidated EBITDA for applicable periods specified in the 2021 Credit Agreement.

On May 19, 2023, the Company entered into Amendment No. 1 to the 2021 Credit Agreement (the "Amendment") to establish SOFR as the benchmark rate for determining the applicable interest rate, replacing LIBOR. No other terms, including the amount of borrowings, required payments or maturity date, were changed as a result of the Amendment. The Company did not incur significant costs associated with the Amendment.

Subsequent to the execution of the Amendment, the interest rate per annum applicable to the loans is based on a fluctuating rate of interest equal to the sum of an applicable rate and term SOFR (other than with respect to Euros, Euribor and with respect to British Pounds Sterling, SONIA) with a term as selected by the Company, of one, three or six months (subject to (x) in the case of term loans, a 0.50% per annum floor and (y) in the case of revolving loans, a 0.00% per annum floor).

Prior to the execution of the Amendment, the interest rate per annum applicable to the loans was based on a fluctuating rate of interest equal to the sum of an applicable rate and, at the Company's election from time to time, either:

- (1) a base rate determined by reference to the highest of (a) the rate last quoted by the Wall Street Journal as the "prime rate," (b) the federal funds effective rate plus 0.50%, (c) one-month LIBOR plus 1.00% and (d) with respect to the Term B Loan, 1.50% and with respect to the 2021 Revolving Credit Facility, 1.00%, or
- (2) a Eurocurrency rate determined by reference to LIBOR (other than with respect to Euros, Euribor and with respect to British Pounds Sterling, SONIA) with a term as selected by the Company, of one, three or six months (subject to (x) in the case of term loans, a 0.50% per annum floor and (y) in the case of revolving loans, a 0.00% per annum floor).

A quarterly commitment fee of up to 0.50% is payable on the unused portion of the 2021 Revolving Credit Facility. The 2021 Revolving Credit Facility matures on September 21, 2026.

During the three months ended September 30, 2023 and 2022, the weighted-average interest rate on the outstanding borrowings under the Term B Loan was 7.7% and 4.6%, respectively.

During the nine months ended September 30, 2023 and 2022, the weighted-average interest rate on the outstanding borrowings under the Term B Loan was 7.3% and 3.6%, respectively.

The Company has an outstanding standby letter of credit for \$0.7 million which reduces the amount available to be borrowed under the 2021 Revolving Credit Facility. As of September 30, 2023 and December 31, 2022, \$249.3 million was available to be borrowed.

The terms of the 2021 Credit Agreement include a financial covenant which requires that, at the end of each fiscal quarter, if the aggregate amount of borrowings under the 2021 Revolving Credit Facility exceeds 35% of the aggregate commitments, leverage ratio of CCC Intelligent Solutions Inc. and certain of its subsidiaries cannot exceed 6.25 to 1.00. Borrowings under the 2021 Revolving Credit Facility did not exceed 35% of the aggregate commitments and the Company was not subject to the leverage test as of September 30, 2023 or December 31, 2022.

Long-term debt as of September 30, 2023 and December 31, 2022 consists of the following (in thousands):

	September 30, 2023	December 31, 2022
Term B Loan	\$ 786,000	\$ 792,000
Term B Loan—discount	(1,499)	(1,669)
Term B Loan—deferred financing fees	(7,365)	(8,199)
Term B Loan—net of discount & fees	777,136	782,132
Less: Current portion	(8,000)	(8,000)
Total long-term debt—net of current portion	<u>\$ 769,136</u>	<u>\$ 774,132</u>

*Interest Rate Cap*—In August 2022, the Company entered into two interest rate cap agreements to reduce its exposure to increases in interest rates applicable to its floating rate long-term debt. The aggregate notional value of the interest rate cap agreements is \$600.0 million with a cap rate of 4.0% and an expiration date of July 31, 2025.

During May 2023, the Company transitioned the referenced interest rate within the two interest rate cap agreements from LIBOR to SOFR by terminating the original agreements and simultaneously entering into new agreements. The terms of the new agreements were unchanged except for the referenced interest rate. The Company elected the optional expedients available within ASC 848 to allow for this transition without any modification to the derivative classification of the interest rate cap agreements.

Cash received related to the interest rate cap agreements was \$1.9 million for the three months ended September 30, 2023. Cash received related to the interest rate cap agreements was \$4.4 million for the nine months ended September 30, 2023.

As of September 30, 2023 and December 31, 2022, the aggregate fair value of the interest rate cap agreements was \$12.5 million and \$12.0 million, respectively (see Note 5).

## 15. CAPITAL STOCK

**Preferred Stock**—The Company is authorized to issue up to 100,000,000 shares of undesignated preferred stock with a par value of \$0.0001 per share with such designations, voting and other rights and preferences as may be determined from time to time by the Company's board of directors. As of September 30, 2023, there were no shares of preferred stock issued or outstanding.

**Common Stock**—The Company is authorized to issue up to 5,000,000,000 shares of common stock with a par value of \$0.0001 per share. Each holder of common stock is entitled to one (1) vote for each share of common stock held of record by such holder on all matters voted upon by the stockholders, subject to the restrictions set out in the Company's certificate of incorporation. Holders of common stock are entitled to receive any dividends as may be declared from time to time by the board of directors. Upon a liquidation event, subject to the rights of the holders of any preferred stock issued and outstanding at such time, any distribution shall be made on a pro rata basis to the common stockholders.

There were 634,633,179 and 622,072,905 shares of common stock issued and outstanding as of September 30, 2023 and December 31, 2022, respectively.

## 16. REDEEMABLE NON-CONTROLLING INTEREST

On March 12, 2020 (the "Close Date"), the Company closed a stock purchase agreement (the "Stock Purchase Agreement") with a third-party investor (the "Investor") for purchase by the Investor of Series A Preferred Stock in CCCIS Cayman Holdings Limited ("CCC Cayman"), the parent of the Company's China operations. On the Close Date, CCC Cayman, a subsidiary of the Company, issued 1,818 shares of Series A Preferred Stock (the "Preferred Shares") at \$7,854 per share to the Investor for net proceeds of \$14.2 million. As of September 30, 2023 and December 31, 2022, on an as-converted basis, the Preferred Shares represent an aggregate 10.0% ownership interest of the issued and outstanding capital stock of CCC Cayman, or 8.6% on a fully-diluted basis.

The Preferred Shares are redeemable upon an actual or deemed redemption event as defined in the Stock Purchase Agreement or at the option of the Investor beginning on the five-year anniversary of the Close Date, if an actual or deemed redemption event has not yet occurred. The redemption price, as defined by the Stock Purchase Agreement, is equal to the original issue price of the Preferred Shares, plus 10.0% compound interest per annum on the Preferred Share issue price, plus any declared but unpaid dividends on the Preferred Shares.

The Preferred Shares do not participate in net income or losses.

As of September 30, 2023 and December 31, 2022, the Investor's ownership in CCC Cayman is classified in mezzanine equity as a redeemable non-controlling interest, because it is redeemable on an event that is not solely in the control of the Company.

During May 2023, the Company determined it was probable the non-controlling interest would become redeemable and began to accrete the non-controlling interest to its redemption value. Changes in the carrying value of the non-controlling interest are recorded as adjustments to additional paid-in capital.

The activity impacting the redeemable non-controllable interest during the three and nine months ended September 30, 2023 and 2022 is presented below (in thousands):

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	2023	2022	2023	2022
Balance at beginning of period	\$ 14,494	\$ 14,179	\$ 14,179	\$ 14,179
Accretion of redeemable non-controlling interest	1,010	—	1,325	—
Balance at end of period	\$ 15,504	\$ 14,179	\$ 15,504	\$ 14,179

## 17. STOCK INCENTIVE PLANS

In July 2021, the 2021 Equity Incentive Plan (the "2021 Plan") was adopted and approved by the Company's board of directors and stockholders.

*Restricted Stock Units*—The table below summarizes the restricted stock unit ("RSU") activity for the nine months ended September 30, 2023:

	Shares	Weighted-Average Fair Value
Unvested RSUs—December 31, 2022	31,288,688	\$ 10.34
Granted	12,357,201	8.95
Vested	(5,489,562)	10.61
Forfeited	(1,409,181)	9.92
Unvested RSUs—September 30, 2023	36,747,146	9.83

During the nine months ended September 30, 2023, the Company granted 12,357,201 RSUs, of which 10,753,700 have time-based vesting requirements, and 1,603,501 have performance-based vesting requirements.

During the nine months ended September 30, 2023, 5,489,562 RSUs vested, of which 1,693,909 were withheld for employee tax obligations.

*Stock Options*—The table below summarizes the stock option activity for the nine months ended September 30, 2023:

	Shares	Weighted-Average Exercise Price	Weighted-Average Remaining Contractual Life (in years)	Aggregate Intrinsic Value (in thousands)
Options outstanding—December 31, 2022	45,249,260	\$ 2.99	4.9	\$ 258,470
Exercised	(8,122,930)	2.86		
Forfeited and canceled	(493,652)	6.96		
Options outstanding—September 30, 2023	36,632,678	\$ 2.96	4.3	\$ 380,524
Options exercisable—September 30, 2023	34,638,157	\$ 2.79	4.1	\$ 365,947
Options vested and expected to vest—September 30, 2023	36,547,087	\$ 2.95	4.3	\$ 379,910

The fair value of the options which vested during the nine months ended September 30, 2023 was \$2.6 million.

*Cayman Equity Incentive Plan*—In December 2022, the Company adopted the CCCIS Cayman Holdings Employees Equity Incentive Plans ("Cayman Incentive Plans"), which provide for the issuance of stock option awards in CCC Cayman ("Cayman Awards") to eligible employees of the Company's China subsidiaries.

Awards under the Cayman Incentive Plans are settled in cash and thus accounted for as liability awards. Awards granted under the Cayman Incentive Plans have time-based vesting and expire on the tenth anniversary of the grant date.

During the nine months ended September 30, 2023, the Company granted 539,400 stock options under the Cayman Incentive Plans. The exercise price of the options granted is equal to the fair value of the underlying shares at the grant date. As of September 30, 2023 and December 31, 2022, 1,769,400 and 1,303,000, respectively, of stock options under the Cayman Incentive Plans are outstanding. As of September 30, 2023, none of the outstanding stock options are exercisable.

*Employee Stock Purchase Plan*—In July 2021, the Company adopted the CCC 2021 Employee Stock Purchase Plan ("ESPP").

During the three months ended September 30, 2023, 462,353 shares were sold under the ESPP. During the nine months ended September 30, 2023, 641,691 shares were sold under the ESPP.

The fair value of the ESPP purchase rights sold during the nine months ended September 30, 2023 was estimated using the Black-Scholes option pricing model with the following assumptions:

Expected term (in years)	0.5
Expected volatility	30%—51%
Expected dividend yield	0%
Risk-free interest rate	2.5%—4.7%

*Stock-Based Compensation*—Stock-based compensation expense has been recorded in the accompanying condensed consolidated statements of operations and comprehensive (loss) income as follows for the three and nine months ended September 30, 2023 and 2022 (in thousands):

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2023	2022	2023	2022
Cost of revenues	\$ 2,396	\$ 1,657	\$ 6,595	\$ 4,167
Research and development	6,359	5,373	18,833	14,433
Sales and marketing	9,257	6,890	25,264	18,331
General and administrative	21,739	14,802	53,779	43,838
Total stock-based compensation expense	\$ 39,751	\$ 28,722	\$ 104,471	\$ 80,769

As of September 30, 2023, there was \$191.9 million of unrecognized stock compensation expense related to unvested time-based awards which is expected to be recognized over a weighted-average period of 2.7 years. As of September 30, 2023, there was \$45.6 million of unrecognized stock-based compensation expense related to unvested performance-based awards which is expected to be recognized over a weighted-average period of 1.2 years.

## 18. WARRANTS

Upon consummation of the Business Combination, the Company assumed publicly-traded warrants ("Public Warrants") and warrants sold in a private placement ("Private Warrants") issued by Dragoneer.

Public Warrants were only able to be exercised for a whole number of shares of the Company's common stock. All Public Warrants had an exercise price of \$11.50 per share, subject to adjustment, beginning on August 29, 2021, and were to expire on July 30, 2026 or earlier upon redemption or liquidation.

In November 2021, the Company announced that it had elected to redeem all of the outstanding Public Warrants on December 29, 2021. Each Public Warrant not exercised by the exercise deadline was redeemed by the Company for \$0.10. Concurrent with the redemption, the Public Warrants ceased trading on the New York Stock Exchange and no Public Warrants remained outstanding.

The Private Warrants are exercisable on a cashless basis and are non-redeemable, so long as they are held by the initial purchasers or their permitted transferees. If the Private Warrants are held by someone other than the initial purchasers or their permitted transferees, the Private Warrants will be redeemable by the Company and exercisable by such holders on the same basis as the Public Warrants.

Private Warrants may only be exercised for a whole number of shares of the Company's common stock. Each Private Warrant entitles the registered holder to purchase one share of the Company's common stock. All warrants have an exercise price of \$11.50 per share, subject to adjustment, beginning on August 29, 2021, and will expire on July 30, 2026 or earlier upon redemption or liquidation.



There were no exercises or redemptions of the Private Warrants during the three and nine months ended September 30, 2023. As of September 30, 2023 and December 31, 2022, the Company had 17,800,000 Private Warrants outstanding.

The Company recognized expense of \$26.2 million and income of \$0.3 million as a change in fair value of warrant liabilities in the condensed consolidated statements of operations and comprehensive (loss) income for the three months ended September 30, 2023 and 2022, respectively.

The Company recognized expense of \$45.4 million and income of \$23.5 million as a change in fair value of warrant liabilities in the condensed consolidated statements of operations and comprehensive (loss) income for the nine months ended September 30, 2023 and 2022, respectively.

As of September 30, 2023 and December 31, 2022, the Company's warrant liability was \$81.8 million and \$36.4 million, respectively.

## 19. COMMITMENTS

**Purchase Obligations**—The Company has long-term agreements with suppliers and other parties related to licensing data used in its products and services, outsourced data center, disaster recovery, and SaaS that expire at various dates through 2031. As of September 30, 2023, there were no material changes from the amounts disclosed as of December 31, 2022.

**Guarantees**—The Company's services and solutions are typically warranted to perform in a manner consistent with general industry standards that are reasonably applicable and substantially in accordance with the Company's services and solutions documentation under normal use and circumstances. The Company's services and solutions are generally warranted to be performed in a professional manner and to materially conform to the specifications set forth in the related customer contract. The Company's arrangements also include certain provisions for indemnifying customers against liabilities, subject to customary limitations, if its services and solutions infringe a third party's intellectual property rights.

To date, the Company has not incurred any material costs as a result of such indemnifications or commitments and has not accrued any liabilities related to such obligations in the accompanying consolidated financial statements.

**Employment Agreements**—The Company is a party to employment agreements with key employees that provide for compensation and certain other benefits. These agreements also provide for severance and bonus payments under certain circumstances.

## 20. LEGAL PROCEEDINGS AND CONTINGENCIES

In the ordinary course of business, the Company is from time to time, involved in various pending or threatened legal actions. The litigation process is inherently uncertain, and it is possible that the resolution of such matters might have a material adverse effect upon the Company's consolidated financial condition and/or results of operations. The Company's management believes, based on current information, matters currently pending or threatened are not expected to have a material adverse effect on the Company's consolidated financial position or results of operations.

## 21. RELATED PARTIES

The Company has engaged in transactions within the ordinary course of business with entities affiliated with its principal equity owners and directors.

The following table summarizes revenues recognized and expenses incurred with entities affiliated with one of its principal equity owners and directors for the three and nine months ended September 30, 2023 and 2022 (in thousands):

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	2023	2022	2023	2022
<b>Revenues</b>				
Credit card processing	\$ 278	\$ 233	\$ 786	\$ 574
<b>Expenses</b>				
Employee health insurance benefits	663	716	2,484	2,353
Human resources support services	69	59	248	196
Board of director fees for services, including related travel and out-of-pocket reimbursements	77	*	230	*
Sales tax processing and license fees for tax information	^	245	^	443

\* Not significant

^ Not a related party during the three and nine months ended September 30, 2023.

The following table summarizes amounts receivable and due to entities affiliated with one of its principal equity owners as of September 30, 2023 and December 31, 2022 (in thousands):

	September 30, 2023	December 31, 2022
<b>Receivables</b>		
Credit card processing	*	*
<b>Payables</b>		
Employee health insurance benefits	218	\$ 501
Human resources support services	*	*
Sales tax processing and license fees for tax information	^	*

\* Not significant

^ Not a related party as of September 30, 2023.

As of October 2022, the entity which provided sales tax processing and license fees for tax information is no longer affiliated with a director of the Company and is no longer a related party.

## 22. NET (LOSS) INCOME PER SHARE

The Company calculates basic earnings per share by dividing the net (loss) income attributable to common stockholders by the weighted average number of shares of common stock outstanding for the period. The diluted earnings per share is computed by assuming the exercise, settlement and vesting of all potential dilutive common stock equivalents outstanding for the period using the treasury stock method. The Company excludes common stock equivalent shares from the calculation if their effect is anti-dilutive. In a period where the Company is in a net loss position, the diluted loss per share is calculated using the basic share count.

The following table sets forth a reconciliation of the numerator and denominator used to compute basic and diluted earnings per share of common stock (in thousands, except for share and per share data).

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2023	2022	2023	2022
<b>Numerator</b>				
Net (loss) income	\$ (21,202)	\$ 9,795	\$ (116,362)	\$ 37,334
Accretion of redeemable non-controlling interest	(1,010)	—	(1,325)	—
Net (loss) income attributable to common stockholders	\$ (22,212)	\$ 9,795	\$ (117,687)	\$ 37,334
<b>Denominator</b>				
Weighted average shares of common stock—basic	624,976,557	609,421,073	620,841,922	606,181,316
Dilutive effect of stock-based awards	—	34,161,849	—	36,027,306
Weighted average shares of common stock—diluted	624,976,557	643,582,922	620,841,922	642,208,622
Net (loss) income per share:				
Basic	\$ (0.04)	\$ 0.02	\$ (0.19)	\$ 0.06
Diluted	\$ (0.04)	\$ 0.02	\$ (0.19)	\$ 0.06

Approximately 32,593,648 and 8,224,561 common stock equivalent shares were excluded from the computation of diluted per share amounts for the three months ended September 30, 2023 and 2022, respectively, because their effect was anti-dilutive.

Approximately 31,454,944 and 8,250,431 common stock equivalent shares were excluded from the computation of diluted per share amounts for the nine months ended September 30, 2023 and 2022, respectively, because their effect was anti-dilutive.

As part of the Business Combination, 8,625,000 shares issued and held by Dragoneer (the "Sponsor Vesting Shares") became non-transferable and subject to forfeiture on the tenth anniversary of Closing if neither of the defined triggering events has occurred. The Sponsor Vesting Shares are issued and outstanding as of September 30, 2023 and December 31, 2022 and excluded from the weighted average number of shares of common stock outstanding until the vesting requirement is met and the restriction is removed.

### 23. SEGMENT INFORMATION AND INFORMATION ABOUT GEOGRAPHIC AREAS

The Company operates in one operating segment. The chief operating decision maker for the Company is the chief executive officer. The chief executive officer reviews financial information presented on a consolidated basis, accompanied by information about revenue by type of service and geographic region, for purposes of allocating resources and evaluating financial performance.

Revenues by geographic area, presented based upon the location of the customer are as follows (in thousands):

	For the Three Months Ended September 30,		For the Nine Months Ended September 30,	
	2023	2022	2023	2022
United States	\$ 219,573	\$ 196,727	\$ 632,572	\$ 572,417
China	1,574	2,007	5,205	5,925
Total revenues	<u>\$ 221,147</u>	<u>\$ 198,734</u>	<u>\$ 637,777</u>	<u>\$ 578,342</u>

Software, equipment and property, net by geographic area are as follows (in thousands):

	September 30, 2023	December 31, 2022
United States	\$ 158,059	\$ 146,398
China	130	45
Total software, equipment and property-net	<u>\$ 158,189</u>	<u>\$ 146,443</u>

### 24. GAIN ON SALE OF COST METHOD INVESTMENT

During February 2022, the Company received cash proceeds of \$3.9 million in exchange for its equity interest in an investee as a result of the acquisition of the investee. The Company had been accounting for its investment using the cost method and recognized a gain of \$3.6 million during the nine months ended September 30, 2022. The investment's carrying value was \$0.3 million at time of the acquisition. The Company no longer has any ownership interest in the investee.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

*The following discussion and analysis of our financial condition and results of operations should be read together with our unaudited condensed consolidated financial statements and related notes appearing elsewhere in this Quarterly Report on Form 10-Q. This discussion contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from the forward-looking statements included herein. Factors that could cause or contribute to such differences include, but are not limited to, those identified below and those discussed in the section titled "Cautionary Note Regarding Forward-Looking Statements" and "Risk Factors" as set forth elsewhere in this Quarterly Report on Form 10-Q.*

*Unless otherwise indicated or the context otherwise requires, references to "CCC," the "Company," "we," "us," "our" and other similar terms refer to CCC Intelligent Solutions Holdings Inc. and its consolidated subsidiaries.*

### Business Overview

Founded in 1980, CCC is a leading provider of innovative cloud, mobile, artificial intelligence ("AI"), telematics, hyperscale technologies and applications for the property and casualty ("P&C") insurance economy. Our SaaS platform connects trading partners, facilitates commerce, and supports mission-critical, AI-enabled digital workflows. Leveraging decades of deep domain experience, our industry-leading platform processes more than \$100 billion in annual transaction value across this ecosystem, digitizing workflows and connecting more than 35,000 companies across the P&C insurance economy, including insurance carriers, collision repairers, parts suppliers, automotive manufacturers, financial institutions and others.

Our business has been built upon two foundational pillars: automotive insurance claims and automotive collision repair. For decades we have delivered leading software solutions to both the insurance and repair industries, including pioneering Direct Repair Programs ("DRP") in the United States ("U.S.") beginning in 1992. Direct Repair Programs connect auto insurers and collision repair shops to create business value for both parties, and require digital tools to facilitate interactions and manage partner programs. Insurer-to-shop DRP connections have created a strong network effect for CCC's platform, as insurers and repairers both benefit by joining the largest network to maximize opportunities. This has led to a virtuous cycle in which more insurers on the platform drives more value for the collision shops on the platform, and vice versa.

We believe we have become a leading insurance and repair SaaS provider in the U.S. by increasing the depth and breadth of our SaaS offerings over many years. Our insurance solutions help insurance carriers manage mission-critical workflows across the claims lifecycle, while building smart, dynamic experiences for their own customers. Our software integrates seamlessly with both legacy and modern systems alike and enables insurers to rapidly innovate on our platform. Our repair solutions help collision repair facilities achieve better performance throughout the collision repair cycle by digitizing processes to drive business growth, streamline operations, and improve repair quality. We have more than 300 insurers on our network, connecting with over 29,000 repair facilities through our multi-tenant cloud platform. We believe our software is the architectural backbone of insurance DRP programs and is the primary driver of material revenue for our collision shop customers and a source of material efficiencies for our insurance carrier customers.

Our platform is designed to solve the "many-to-many" problem faced by the insurance economy. There are numerous internally and externally developed insurance software solutions in the market today, with the vast majority of applications focused on insurance-only use cases and not on serving the broader insurance ecosystem. We have prioritized building a leading network around our automotive insurance and collision repair pillars to further digitize interactions and maximize value for our customers. We have tens of thousands of companies on our platform that participate in the insurance economy, including insurers, repairers, parts suppliers, automotive manufacturers, and financial institutions. Our solutions create value for each of these parties by enabling them to connect to our vast network to collaborate with other companies, streamline operations, and reduce processing costs and dollars lost through claims management inefficiencies, or claims leakage. Expanding our platform has added new layers of network effects, further accelerating the adoption of our software solutions.

We have processed more than \$1 trillion of historical data across our network, allowing us to build proprietary data assets that leverage insurance claims, vehicle repair, automotive parts and other vehicle-specific information. We believe we are uniquely positioned to provide data-driven insights, analytics, and AI-enhanced workflows that strengthen our solutions and improve business outcomes for our customers. Our Smart Suite of AI solutions increases automation across existing insurance and repair processes including vehicle damage detection, claim triage, repair estimating, and intelligent claims review. We deliver real-world AI with more than 100 U.S. auto insurers actively using AI-powered solutions in production environments. We have processed more than 14 million unique claims using CCC deep learning AI as of December 31, 2022, an increase of more than 50% over December 31, 2021.

One of the primary obstacles facing the P&C insurance economy is increasing complexity. Complexity in the P&C insurance economy is driven by technological advancements, Internet of Things ("IoT") data, new business models, supply chain disruption and changing consumer expectations. We believe digitization plays a critical role in managing this growing complexity while meeting consumer expectations. Our technology investments are focused on digitizing complex processes and interactions across our

ecosystem, and we believe we are well positioned to power the P&C insurance economy of the future with our data, network, and platform.

While our position in the P&C insurance economy is grounded in the automotive insurance sector, the largest insurance sector in the U.S. representing nearly half of Direct Written Premiums ("DWP"), we believe our integrations and cloud platform are capable of driving innovation across the entire P&C insurance economy. Our customers are increasingly looking for CCC to expand its solutions to other parts of their business where they can benefit from our technology, service, and partnership. In response, we are investing in new solutions that we believe will enable us to digitize the entire automotive claims lifecycle, and over time expand into adjacencies including other insurance lines. For example, our acquisition of Safekeep in February 2022 added subrogation solutions that can span insurance lines including automotive, property, and worker's compensation.

We have strong customer relationships in the end-markets we serve, and these relationships are a key component of our success given the long-term nature of our contracts and the interconnectedness of our network. We have customer agreements with more than 300 insurers (including carriers, self-insurers and other entities processing insurance claims), including 18 of the top 20 automotive insurance carriers in the U.S., based on DWP, and hundreds of regional carriers. We have more than 35,000 total customers, including over 29,000 automotive collision repair facilities (including repairers and other entities that estimate damaged vehicles), thousands of automotive dealers, 13 of the top 15 automotive manufacturers, based on new vehicle sales, and numerous other companies that participate in the P&C insurance economy.

### Key Performance Measures and Operating Metrics

In addition to our GAAP and non-GAAP financial measures, we rely on Software Net Dollar Retention Rate ("Software NDR") and Software Gross Dollar Retention Rate ("Software GDR") to measure and evaluate our business to make strategic decisions. Software NDR and Software GDR may not be comparable to or calculated in the same way as other similarly titled measures used by other companies.

#### Software NDR

We believe that Software NDR provides our management and our investors with insight into our ability to retain and grow revenue from our existing customers, as well as their potential long-term value to us. We also believe the results shown by this metric reflect the stability of our revenue base, which is one of our core competitive strengths. We calculate Software NDR by dividing (a) annualized software revenue recorded in the last month of the measurement period, for example, March for a quarter ending March 31, for unique billing accounts that generated revenue during the corresponding month of the prior year by (b) annualized software revenue as of the corresponding month of the prior year. The calculation includes changes for these billing accounts, such as changes in the solutions purchased, changes in pricing and transaction volume, but does not reflect revenue for new customers added. The calculation excludes: (a) changes in estimates related to the timing of one-time revenue and other revenue, including professional services, and (b) annualized software revenue for smaller customers with annualized software revenue below the threshold of \$100,000 for carriers and \$4,000 for shops. The customers that do not meet the revenue threshold are small carriers and shops that tend to have different buying behaviors, with a narrower solution focus, and different tenure compared to our core customers (excluded small carriers and shops represent less than 5% of total revenue within these sales channels). Our Software NDR includes carriers and shops who subscribe to our auto physical damage solutions, which account for most of the Company's revenue, and excludes revenue from smaller emerging solutions with international subsidiaries or other ecosystem solutions, such as parts suppliers and other automotive manufacturers, and also excludes CCC casualty solutions which are largely usage and professional service based.

	<b>Quarter Ending</b>	<b>2023</b>	<b>2022</b>
Software NDR	March 31	106%	114%
	June 30	107%	111%
	September 30	107%	110%
	December 31		106%

#### Software GDR

We believe that Software GDR provides our management and our investors with insight into the value our solutions provide to our customers as represented by our ability to retain our existing customer base. We believe the results shown by this metric reflect the strength and stability of our revenue base, which is one of our core competitive strengths. We calculate Software GDR by dividing (a) annualized software revenue recorded in the last month of the measurement period in the prior year, reduced by annualized software revenue for unique billing accounts that are no longer customers as of the current period end by (b) annualized software revenue as of the corresponding month of the prior year. The calculation reflects only customer losses and does not reflect customer expansion or contraction for these billing accounts and does not reflect revenue for new customer billing accounts added. Our Software GDR calculation represents our annualized software revenue that is retained from the prior year and demonstrates that the vast majority of our customers continue to use our solutions and renew their subscriptions. The calculation excludes: (a) changes in estimates related to

the timing of one-time revenue and other revenue, including professional services, and (b) annualized software revenue for smaller customers with annualized software revenue below the threshold of \$100,000 for carriers and \$4,000 for shops. The customers that do not meet the revenue threshold are small carriers and shops that tend to have different buying behaviors, with a narrower solution focus, and different tenure compared to our core customers (excluded small carriers and shops which represent less than 5% of total revenue within these sales channels). Our Software GDR includes carriers and shops who subscribe to our auto physical damage solutions, which account for most of the Company's revenue, and excludes revenue from smaller emerging solutions with international subsidiaries or other ecosystem solutions, such as parts suppliers and other automotive manufacturers, and excludes CCC casualty solutions which are largely usage and professional service based.

	<b>Quarter Ending</b>	<b>2023</b>	<b>2022</b>
Software GDR	March 31	99%	99%
	June 30	99%	99%
	September 30	98%	99%
	December 31		99%

## **Results of Operations**

*Comparison of the three months ended September 30, 2023 to the three months ended September 30, 2022*

(dollar amounts in thousands, except share and per share data)	Three Months Ended September 30,		\$	%
	2023	2022		
Revenues	\$ 221,147	\$ 198,734	\$ 22,413	11.3%
Cost of revenues, exclusive of amortization of acquired technologies	51,459	46,379	5,080	11.0%
Amortization of acquired technologies	6,567	6,748	(181)	-2.7%
Cost of revenues <sup>(1)</sup>	58,026	53,127	4,899	9.2%
Gross profit	163,121	145,607	17,514	12.0%
Operating expenses:				
Research and development <sup>(1)</sup>	43,532	40,273	3,259	8.1%
Selling and marketing <sup>(1)</sup>	35,605	30,838	4,767	15.5%
General and administrative <sup>(1)</sup>	49,471	39,376	10,095	25.6%
Amortization of intangible assets	17,942	18,066	(124)	-0.7%
Total operating expenses	146,550	128,553	17,997	14.0%
Operating income (loss)	16,571	17,054	(483)	-2.8%
Other income (expense):				
Interest expense	(14,633)	(10,501)	(4,132)	-39.3%
Interest income	5,165	—	5,165	NM
Change in fair value of derivative instruments	(446)	5,991	(6,437)	NM
Change in fair value of warrant liabilities	(26,223)	312	(26,535)	NM
Gain on sale of cost method investment	—	9	(9)	-100.0%
Other income, net	182	382	(200)	-52.4%
Total other (expense) income	(35,955)	(3,807)	(32,148)	-844.4%
Pretax (loss) income	(19,384)	13,247	(32,631)	NM
Income tax (provision) benefit	(1,818)	(3,452)	1,634	47.3%
Net (loss) income including non-controlling interest	(21,202)	9,795	(30,997)	NM
Less: accretion of redeemable non-controlling interest	(1,010)	—	(1,010)	NM
Net (loss) income attributable to CCC Intelligent Solutions Holdings Inc. Common Stockholders	\$ (22,212)	\$ 9,795	\$ (32,007)	NM
Net (loss) income per share attributable to common stockholders:				
Basic	\$ (0.04)	\$ 0.02		
Diluted	\$ (0.04)	\$ 0.02		

Weighted-average shares used in computing net (loss) income per share attributable to common stockholders:

Basic	624,976,557	609,421,073
Diluted	624,976,557	643,582,922

NM—Not Meaningful

<sup>(1)</sup> Includes stock-based compensation expense as follows (in thousands):

	Three Months Ended September 30,	
	2023	2022
Cost of revenues	\$ 2,396	\$ 1,657
Research and development	6,359	5,373
Sales and marketing	9,257	6,890
General and administrative	21,739	14,802
Total stock-based compensation expense	\$ 39,751	\$ 28,722



## **Revenues**

Revenues increased by \$22.4 million to \$221.1 million, or 11.3%, for the three months ended September 30, 2023, compared to the three months ended September 30, 2022. The Company's software subscription revenues accounted for \$212.5 million and \$191.2 million, or 96% of total revenue during the three months ended September 30, 2023 and 2022.

The increase in revenue was primarily a result of 8% growth from existing customer upgrades and expanding solution offerings to these existing customers as well as 3% growth from new customers.

## **Cost of Revenues**

Cost of revenues increased by \$4.9 million to \$58.0 million, or 9.2%, for the three months ended September 30, 2023, compared to the three months ended September 30, 2022.

### *Cost of Revenues, exclusive of amortization of acquired technologies*

Cost of revenues, exclusive of amortization of acquired technologies, increased by \$5.1 million to \$51.5 million, or 11.0%, for the three months ended September 30, 2023, compared to the three months ended September 30, 2022. The increase was primarily due to a \$3.7 million increase in depreciation expense related to additional investments in platform and customer solution enhancements, a \$0.7 million increase in personnel-related costs, primarily from stock-based compensation, and a \$0.5 million increase in third party fees and direct costs associated with our revenue growth.

### *Amortization of Acquired Technologies*

Amortization of acquired technologies was \$6.6 million and \$6.7 million for the three months ended September 30, 2023 and 2022, respectively.

## **Gross Profit**

Gross profit increased by \$17.5 million to \$163.1 million, or 12.0%, for the three months ended September 30, 2023, compared to the three months ended September 30, 2022. Our gross profit margin was 73.8% for the three months ended September 30, 2023, compared to 73.3% for the three months ended September 30, 2022. The increase in gross profit and gross profit margin was due to increased software subscription revenues and economies of scale resulting from fixed cost arrangements, partially offset by the increase in depreciation expense related to additional investments in platform and customer solution enhancements.

## **Research and Development**

Research and development expense increased by \$3.3 million to \$43.5 million, or 8.1%, for the three months ended September 30, 2023, compared to the three months ended September 30, 2022. The increase was primarily due to a \$3.4 million increase in IT related costs and a \$1.9 million increase in consulting and other professional service costs, partially offset by a \$2.0 million increase in the amount of capitalized time on platform and customer solution enhancements.

## **Selling and Marketing**

Selling and marketing expense increased by \$4.8 million to \$35.6 million, or 15.5%, for the three months ended September 30, 2023, compared to the three months ended September 30, 2022. The increase was primarily due to a \$4.1 million increase in personnel-related costs, including \$2.4 million of stock-based compensation, and sales incentives and a \$0.2 million increase in travel costs.

## **General and Administrative**

General and administrative expense increased by \$10.1 million to \$49.5 million, or 25.6%, for the three months ended September 30, 2023, compared to the three months ended September 30, 2022. The increase was primarily due to an \$8.3 million increase in personnel-related costs, including a \$6.9 million increase in stock-based compensation, a \$0.9 million increase in IT related costs and a \$0.8 million increase in legal and other professional service costs.

## **Amortization of Intangible Assets**

Amortization of intangible assets was \$17.9 million and \$18.1 million for the three months ended September 30, 2023 and 2022, respectively.

## **Interest Expense**

Interest expense increased by \$4.1 million to \$14.6 million, or 39.3%, for the three months ended September 30, 2023, compared to the three months ended September 30, 2022, due to higher variable interest rates during the three months ended September 30, 2023.

**Interest Income**

Interest income was \$5.2 million for the three months ended September 30, 2023. The interest income was due to interest earned on our cash and cash equivalent balances. We did not recognize any interest income for the three months ended September 30, 2022.

**Change in Fair Value of Derivative Instruments**

We recognized expense of \$0.4 million from a change in fair value of derivative instruments for the three months ended September 30, 2023 compared to income of \$6.0 million for the three months ended September 30, 2022. The change in fair value of derivative instruments during each period is related to the interest rate cap agreements entered into in August 2022 and driven by the proximity of the maturity date and changes in the forward yield curve during the period.

**Change in Fair Value of Warrant Liabilities**

We recognized expense of \$26.2 million from a change in fair value of warrant liabilities for the three months ended September 30, 2023, compared to income of \$0.3 million for the three months ended September 30, 2022. The change in fair value of warrant liabilities during each period was primarily due to changes in the price of the Company's common stock during each respective period.

**Income Tax (Provision) Benefit**

Income tax provision was \$1.8 million for the three months ended September 30, 2023, compared to an income tax provision of \$3.5 million for the three months ended September 30, 2022. The income tax provision during the three months ended September 30, 2023 was due to the tax expense related to pre-tax ordinary income, partially offset by the tax benefits from discrete items related to share-based compensation expense, a return to provision adjustment related to estimated research and development credits, and the tax benefit associated with the re-measurement of the Company's deferred tax liability for changes in state tax rates.

**Comparison of the nine months ended September 30, 2023 to the nine months ended September 30, 2022**

(dollar amounts in thousands, except share and per share data)	Nine Months Ended September 30,		\$	%
	2023	2022		
Revenue	\$ 637,777	\$ 578,342	\$ 59,435	10.3%
Cost of revenue, exclusive of amortization and impairment of acquired technologies	153,954	135,174	18,780	13.9%
Amortization of acquired technologies	19,897	20,193	(296)	-1.5%
Impairment of acquired technologies	431	—	431	NM
Cost of revenues <sup>(1)</sup>	174,282	155,367	18,915	12.2%
Gross profit	463,495	422,975	40,520	9.6%
Operating expenses:				
Research and development <sup>(1)</sup>	127,891	114,711	13,180	11.5%
Selling and marketing <sup>(1)</sup>	105,072	88,731	16,341	18.4%
General and administrative <sup>(1)</sup>	137,477	123,093	14,384	11.7%
Amortization of intangible assets	54,030	54,212	(182)	-0.3%
Impairment of goodwill	77,405	—	77,405	NM
Impairment of intangible assets	4,906	—	4,906	NM
Total operating expenses	506,781	380,747	126,034	33.1%
Operating (loss) income	(43,286)	42,228	(85,514)	NM
Other (expense) income:				
Interest expense	(42,480)	(25,786)	(16,694)	-64.7%
Interest income	12,447	—	12,447	NM
Change in fair value of derivative instruments	563	5,991	(5,428)	-90.6%
Change in fair value of warrant liabilities	(45,403)	23,452	(68,855)	NM
Gain on sale of cost method investment	—	3,587	(3,587)	NM
Other income, net	551	576	(25)	-4.3%
Total other (expense) income	(74,322)	7,820	(82,142)	NM
(Loss) income before income taxes	(117,608)	50,048	(167,656)	NM
Income tax benefit (provision)	1,246	(12,714)	13,960	NM
Net (loss) income including non-controlling interest	(116,362)	37,334	(153,696)	NM
Less: accretion of redeemable non-controlling interest	(1,325)	—	(1,325)	NM
Net (loss) income attributable to CCC Intelligent Solutions Holdings Inc. Common Stockholders	\$ (117,687)	\$ 37,334	\$ (155,021)	NM
Net (loss) income per share attributable to common stockholders:				
Basic	\$ (0.19)	\$ 0.06		
Diluted	\$ (0.19)	\$ 0.06		
Weighted-average shares used in computing net (loss) income per share attributable to common stockholders:				
Basic	620,841,922	606,181,316		
Diluted	620,841,922	642,208,622		

<sup>(1)</sup> Includes stock-based compensation expense as follows (in thousands):

	Nine Months Ended September 30,	
	2023	2022
Cost of revenues	\$ 6,595	\$ 4,167
Research and development	18,833	14,433
Sales and marketing	25,264	18,331
General and administrative	53,779	43,838
Total stock-based compensation expense	\$ 104,471	\$ 80,769

### **Revenues**

Revenues increased by \$59.4 million to \$637.8 million, or 10.3%, for the nine months ended September 30, 2023, compared to the nine months ended September 30, 2022. The Company's software subscription revenues accounted for \$611.6 million and \$556.5 million, or 96% of total revenue during the nine months ended September 30, 2023 and 2022.

The increase in revenue was primarily a result of 7% growth from existing customer upgrades and expanding solution offerings to these existing customers as well as 3% growth from new customers.

### **Cost of Revenues**

Cost of revenues increased by \$18.9 million to \$174.3 million, or 12.2%, for the nine months ended September 30, 2023, compared to the nine months ended September 30, 2022.

#### *Cost of Revenues, exclusive of amortization and impairment of acquired technologies*

Cost of revenues, exclusive of amortization and impairment of acquired technologies, increased by \$18.8 million to \$154.0 million, or 13.9%, for the nine months ended September 30, 2023, compared to the nine months ended September 30, 2022. The increase was primarily due to a \$9.2 million increase in depreciation expense related to additional investments in platform and customer solution enhancements, a \$5.0 million increase in personnel-related costs, including stock-based compensation, a \$1.9 million increase in third party fees and direct costs associated with our revenue growth and a \$1.7 million increase in IT related costs.

#### *Amortization of Acquired Technologies*

Amortization of acquired technologies was \$19.9 million and \$20.2 million for the nine months ended September 30, 2023 and 2022, respectively.

#### *Impairment of Acquired Technologies*

Impairment of acquired technologies was \$0.4 million for the nine months ended September 30, 2023 due to an impairment charge recognized as a result of lower forecasted earnings and cash flows for the Company's China reporting unit. There was no impairment charge recognized during the nine months ended September 30, 2022. See Note 11 to the condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for additional information.

### **Gross Profit**

Gross profit increased by \$40.5 million to \$463.5 million, or 9.6%, for the nine months ended September 30, 2023, compared to the nine months ended September 30, 2022. Our gross profit margin was 72.7% for the nine months ended September 30, 2023, compared to 73.1% for the nine months ended September 30, 2022. The increase in gross profit was due to increased software subscription revenues and economies of scale resulting from fixed cost arrangements, partially offset by the increase in depreciation expense related to additional investments in platform and customer solution enhancements.

### **Research and Development**

Research and development expense increased by \$13.2 million to \$127.9 million, or 11.5%, for the nine months ended September 30, 2023, compared to the nine months ended September 30, 2022. The increase was primarily due to an \$8.3 million increase in consulting and other professional service costs, a \$7.6 million increase in IT related costs and a \$6.8 million increase in personnel-related costs, including stock-based compensation, partially offset by a \$9.4 million increase in the amount of capitalized time on platform and customer solution enhancements.

### **Selling and Marketing**

Selling and marketing expense increased by \$16.3 million to \$105.1 million, or 18.4%, for the nine months ended September 30, 2023, compared to the nine months ended September 30, 2022. The increase was primarily due to a \$13.9 million increase in personnel-related costs, including \$6.9 million of stock-based compensation, and sales incentives and a \$1.3 million increase in travel costs.

### **General and Administrative**

General and administrative expense increased by \$14.4 million to \$137.5 million, or 11.7%, for the nine months ended September 30, 2023, compared to the nine months ended September 30, 2022. The increase was primarily due to a \$13.5 million increase in personnel-related costs, including \$9.9 million of stock-based compensation, and a \$1.3 million increase in legal and other professional service costs, partially offset by a \$0.7 million decrease in the Company's facilities costs.

### ***Amortization of Intangible Assets***

Amortization of intangible assets was \$54.0 million and \$54.2 million for the nine months ended September 30, 2023 and 2022, respectively.

### ***Impairment of Goodwill and Intangible Assets***

We recorded impairment charges of goodwill and intangible assets of \$77.4 million and \$4.9 million, respectively, for the nine months ended September 30, 2023. The impairment charges were the result of lower forecasted earnings and cash flows for the Company's China reporting unit. There was no impairment charge recognized during the nine months ended September 30, 2022. See Note 11 to the condensed consolidated financial statements included elsewhere in this Quarterly Report on Form 10-Q for additional information.

### ***Interest Expense***

Interest expense increased by \$16.7 million to \$42.5 million, or 64.7%, for the nine months ended September 30, 2023, compared to the nine months ended September 30, 2022, due to higher variable interest rates during the nine months ended September 30, 2023.

### ***Interest Income***

Interest income was \$12.4 million for the nine months ended September 30, 2023. The interest income was due to interest earned on our cash and cash equivalent balances. We did not recognize any interest income for the nine months ended September 30, 2022.

### ***Change in Fair Value of Derivative Instruments***

We recognized income of \$0.6 million and \$6.0 million from a change in fair value of derivative instruments for the nine months ended September 30, 2023 and 2022, respectively. The change in fair value of derivative instruments during each period is related to the interest rate cap agreements entered into in August 2022 and driven by the proximity of the maturity date and changes in the forward yield curve during the period.

### ***Change in Fair Value of Warrant Liabilities***

We recognized expense of \$45.4 million from a change in fair value of warrant liabilities for the nine months ended September 30, 2023, compared to income of \$23.5 million for the nine months ended September 30, 2022. The change in fair value of warrant liabilities during each period was primarily due to changes in the price of the Company's common stock during each respective period.

### ***Income Tax Benefit (Provision)***

Income tax benefit was \$1.2 million for the nine months ended September 30, 2023, compared to an income tax provision of \$12.7 million for the nine months ended September 30, 2022. The income tax benefit during the nine months ended September 30, 2023 was due to the tax benefits from discrete items related to share-based compensation expense, the impairment of certain intangible assets, a return to provision adjustment related to estimated research and development credits, and the tax benefit associated with the re-measurement of the Company's deferred tax liability for changes in state tax rates being greater than the tax expense related to pre-tax income.

### ***Non-GAAP Financial Measures***

In addition to our results determined in accordance with GAAP, we believe that Adjusted Gross Profit, Adjusted Operating Expenses, Adjusted Operating Income, Adjusted EBITDA, Adjusted Net Income and Adjusted Earnings Per Share, and Free Cash Flow which are each non-GAAP measures, are useful in evaluating our operational performance. We use this non-GAAP financial information to evaluate our ongoing operations and for internal planning, budgeting and forecasting purposes and setting management bonus programs. We believe that non-GAAP financial information, when taken collectively, may be helpful to investors in assessing our operating performance and comparing our performance with competitors and other comparable companies, which may present similar non-GAAP financial measures to investors. Our computation of these non-GAAP measures may not be comparable to other similarly titled measures computed by other companies, because all companies may not calculate these measures in the same fashion. We endeavor to compensate for the limitation of the non-GAAP measure presented by also providing the most directly comparable GAAP measure and a description of the reconciling items and adjustments to derive the non-GAAP measure. These non-GAAP measures should be considered in addition to results prepared in accordance with GAAP, but should not be considered in isolation or as a substitute for performance measures calculated in accordance with GAAP. We compensate for these limitations by relying primarily on our GAAP results and using non-GAAP measures on a supplemental basis.

### Adjusted Gross Profit

We believe that Adjusted Gross Profit, as defined below, provides meaningful supplemental information regarding our performance by excluding certain items that may not be indicative of our recurring core business operating results. Adjusted Gross Profit is defined as gross profit, adjusted for amortization and impairment of acquired technologies and stock-based compensation and related employer payroll tax, which are not indicative of our recurring core business operating results. Adjusted Gross Profit Margin is defined as Adjusted Gross Profit divided by Revenue.

The following table reconciles Gross Profit to Adjusted Gross Profit for the three and nine months ended September 30, 2023 and 2022:

(amounts in thousands, except percentages)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Gross Profit	\$ 163,121	\$ 145,607	\$ 463,495	\$ 422,975
Amortization of acquired technologies	6,567	6,748	19,897	20,193
Stock-based compensation and related employer payroll tax	2,432	1,765	6,906	4,378
Impairment of acquired technologies	—	—	431	—
Adjusted Gross Profit	<u>\$ 172,120</u>	<u>\$ 154,120</u>	<u>\$ 490,729</u>	<u>\$ 447,546</u>
Gross Profit Margin	74%	73%	73%	73%
Adjusted Gross Profit Margin	78%	78%	77%	77%

### Adjusted Operating Expenses

We believe that Adjusted Operating Expenses, as defined below, provides meaningful supplemental information regarding our performance by excluding certain items that may not be indicative of our recurring core business operating results. Adjusted Operating Expenses is defined as operating expenses adjusted for amortization, impairment charges, stock-based compensation expense and related employer payroll tax, plaintiff litigation costs, merger and acquisition ("M&A") and integration costs, lease overlap costs for the incremental expenses associated with the Company's new corporate headquarters prior to termination of its then existing headquarters' lease, lease abandonment charges, Business Combination transaction costs and net income related to divestiture.

The following table reconciles operating expenses to Adjusted Operating Expenses for the three and nine months ended September 30, 2023 and 2022:

(dollar amounts in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Operating expenses	\$ 146,550	\$ 128,553	\$ 506,781	\$ 380,747
Amortization of intangible assets	(17,942)	(18,066)	(54,030)	(54,212)
Impairment of goodwill	—	—	(77,405)	—
Impairment of intangible assets	—	—	(4,906)	—
Stock-based compensation expense and related employer payroll tax	(37,778)	(27,800)	(100,577)	(78,496)
Plaintiff litigation costs	(1,396)	—	(3,918)	—
M&A and integration costs	—	(6)	—	(1,761)
Lease overlap costs	—	—	—	(1,222)
Lease abandonment	—	—	—	(1,338)
Business Combination transaction and related costs	—	(101)	—	(1,156)
Income related to divestiture, net	—	471	—	418
Adjusted operating expenses	<u>\$ 89,434</u>	<u>\$ 83,051</u>	<u>\$ 265,945</u>	<u>\$ 242,980</u>

### Adjusted Operating Income

We believe that Adjusted Operating Income, as defined below, provides meaningful supplemental information regarding our performance by excluding certain items that may not be indicative of our recurring core business operating results. Adjusted Operating Income is defined as operating income (loss) adjusted for amortization, impairment charges, stock-based compensation expense and related employer payroll tax, plaintiff litigation costs, M&A and integration costs, lease overlap costs for the incremental expenses associated with the Company's new corporate headquarters prior to termination of its then existing headquarters' lease, lease abandonment charges, Business Combination transaction costs and net income related to divestiture.

The following table reconciles operating income (loss) to Adjusted Operating Income for the three and nine months ended September 30, 2023 and 2022:

(dollar amounts in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Operating income (loss)	\$ 16,571	\$ 17,054	\$ (43,286)	\$ 42,228
Amortization of intangible assets	17,942	18,066	54,030	54,212
Amortization of acquired technologies—Cost of revenue	6,567	6,748	19,897	20,193
Impairment of acquired technologies—Cost of revenue	—	—	431	—
Impairment of goodwill	—	—	77,405	—
Impairment of intangible assets	—	—	4,906	—
Stock-based compensation expense and related employer payroll tax	40,210	29,565	107,483	82,874
Plaintiff litigation costs	1,396	—	3,918	—
M&A and integration costs	—	6	—	1,761
Lease overlap costs	—	—	—	1,222
Lease abandonment	—	—	—	1,338
Business Combination transaction and related costs	—	101	—	1,156
Income related to divestiture, net	—	(471)	—	(418)
Adjusted operating income	<u>\$ 82,686</u>	<u>\$ 71,069</u>	<u>\$ 224,784</u>	<u>\$ 204,566</u>

#### Adjusted EBITDA

We believe that Adjusted EBITDA, as defined below, is useful in evaluating our operational performance distinct and apart from financing costs, certain expenses and non-operational expenses. Adjusted EBITDA is defined as net (loss) income adjusted for interest, taxes, amortization, depreciation, impairment charges, stock-based compensation expense and related employer payroll tax, change in fair value of derivative instruments, plaintiff litigation costs, change in fair value of warrant liabilities, M&A and integration costs, lease overlap costs for the incremental expenses associated with the Company's new corporate headquarters prior to termination of its then existing headquarters' lease, lease abandonment charges, Business Combination transaction costs, net income related to divestiture and gain on sale of cost method investment. Adjusted EBITDA Margin is defined as Adjusted EBITDA divided by Revenue.

The following table reconciles net (loss) income to Adjusted EBITDA for the three and nine months ended September 30, 2023 and 2022:

(dollar amounts in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Net (loss) income	\$ (21,202)	\$ 9,795	\$ (116,362)	\$ 37,334
Interest expense	14,633	10,501	42,480	25,786
Interest income	(5,165)	—	(12,447)	—
Income tax (benefit) provision	1,818	3,452	(1,246)	12,714
Amortization of intangible assets	17,942	18,066	54,030	54,212
Amortization of acquired technologies—Cost of revenue	6,567	6,748	19,897	20,193
Depreciation and amortization of software, equipment and property	2,117	2,427	6,531	7,834
Depreciation and amortization of software, equipment and property—Cost of revenue	7,942	4,238	21,494	12,321
EBITDA	24,652	55,227	14,377	170,394
Stock-based compensation expense and related employer payroll tax	40,210	29,565	107,483	82,874
Impairment of acquired technologies—Cost of revenue	—	—	431	—
Impairment of goodwill	—	—	77,405	—
Impairment of intangible assets	—	—	4,906	—
Change in fair value of derivative instruments	446	(5,991)	(563)	(5,991)
Plaintiff litigation costs	1,396	—	3,918	—
Change in fair value of warrant liabilities	26,223	(312)	45,403	(23,452)
M&A and integration costs	—	6	—	1,761
Lease overlap costs	—	—	—	1,222
Lease abandonment	—	—	—	1,338
Business Combination transaction and related costs	—	101	—	1,156
Income related to divestiture, net	—	(471)	—	(418)
Gain on sale of cost method investment	—	(9)	—	(3,587)
Adjusted EBITDA	\$ 92,927	\$ 78,116	\$ 253,360	\$ 225,297
Adjusted EBITDA Margin	42 %	39 %	40 %	39 %

#### Adjusted Net Income and Adjusted Earnings Per Share

We believe that Adjusted Net Income, as defined below, and Adjusted Earnings Per Share are useful in evaluating our operational performance distinct and apart from financing costs, certain expenses and non-operational expenses. Adjusted Net Income is defined as net (loss) income adjusted for the after-tax effects of amortization, impairment charges, stock-based compensation expense and related employer payroll tax, change in fair value of derivative instruments, plaintiff litigation costs, change in fair value of warrant liabilities, M&A and integration costs, lease overlap costs for the incremental expenses associated with the Company's new corporate headquarters prior to termination of its then existing headquarters' lease, lease abandonment charges, Business Combination transaction costs, net income related to divestiture and gain on sale of cost method investment.



The following table reconciles net (loss) income to Adjusted Net Income and Adjusted Earnings per Share for the three and nine months ended September 30, 2023 and 2022:

(dollar amounts in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Net (loss) income	\$ (21,202)	\$ 9,795	\$ (116,362)	\$ 37,334
Amortization of intangible assets	17,942	18,066	54,030	54,212
Amortization of acquired technologies—Cost of revenue	6,567	6,748	19,897	20,193
Impairment of acquired technologies—Cost of revenue	—	—	431	—
Impairment of goodwill	—	—	77,405	—
Impairment of intangible assets	—	—	4,906	—
Stock-based compensation expense and related employer payroll tax	40,210	29,565	107,483	82,874
Change in fair value of derivative instruments	446	(5,991)	(563)	(5,991)
Plaintiff litigation costs	1,396	—	3,918	—
Change in fair value of warrant liabilities	26,223	(312)	45,403	(23,452)
M&A and integration costs	—	6	—	1,761
Lease overlap costs	—	—	—	1,222
Lease abandonment	—	—	—	1,338
Business Combination transaction and related costs	—	101	—	1,156
Income related to divestiture, net	—	(471)	—	(418)
Gain on sale of cost method investment	—	(9)	—	(3,587)
Tax effect of adjustments	(14,421)	(10,894)	(45,054)	(34,193)
Adjusted net income	\$ 57,161	\$ 46,604	\$ 151,494	\$ 132,449
Adjusted net income per share attributable to common stockholders:				
Basic	\$ 0.09	\$ 0.08	\$ 0.24	\$ 0.22
Diluted	\$ 0.09	\$ 0.07	\$ 0.23	\$ 0.21
Weighted average shares outstanding:				
Basic	624,976,557	609,421,073	620,841,922	606,181,316
Diluted	657,570,205	643,582,922	652,296,866	642,208,622

### Free Cash Flow

We believe that Free Cash Flow, as defined below, provides meaningful supplemental information regarding our ability to generate cash and fund our operations and capital expenditures. Free Cash Flow is defined as net cash provided by operating activities less cash used for the purchases of software, equipment, and property.

The following table reconciles net cash provided by operating activities to Free Cash Flow for the three and nine months ended September 30, 2023 and 2022:

(dollar amounts in thousands)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2023	2022	2023	2022
Net cash provided by operating activities	\$ 60,506	\$ 30,753	\$ 163,138	\$ 118,438
Less: Purchases of software, equipment, and property	(14,103)	(13,375)	(43,187)	(38,844)
Free Cash Flow	\$ 46,403	\$ 17,378	\$ 119,951	\$ 79,594

### Liquidity and Capital Resources

We have financed our operations with cash flows from operations. The Company generated \$163.1 million of cash flows from operating activities during the nine months ended September 30, 2023. As of September 30, 2023, the Company had cash and cash equivalents of \$448.7 million, a working capital surplus of \$465.2 million and an accumulated deficit totaling \$824.3 million. As of September 30, 2023, the Company had \$786.0 million aggregate principal outstanding on its term loan.

We believe that our existing cash and cash equivalents, our cash flows from operating activities and our borrowing capacity under our 2021 Revolving Credit Facility will be sufficient to fund our operations, fund required long-term debt repayments and meet our commitments for capital expenditures for at least the next twelve months.

Although we are not currently a party to any material definitive agreement regarding potential investments in, or acquisitions of, complementary businesses, applications or technologies, we may enter into these types of arrangements, which could reduce our cash

and cash equivalents or require us to seek additional equity or debt financing. Additional funds from financing arrangements may not be available on terms favorable to us or at all.

## **Debt**

On September 21, 2021, CCC Intelligent Solutions Inc., an indirect wholly owned subsidiary of the Company, together with certain of the Company's subsidiaries acting as guarantors entered into a credit agreement (as amended, the "2021 Credit Agreement").

The proceeds of the 2021 Credit Agreement and cash on hand were used to repay all outstanding borrowings under the Company's previous credit agreement.

The 2021 Credit Agreement consists of an \$800.0 million term loan ("Term B Loan") and a revolving credit facility for an aggregate principal amount of \$250.0 million (the "2021 Revolving Credit Facility" and together with the Term B Loan, the "2021 Credit Facilities"). The 2021 Revolving Credit Facility has a sublimit of \$75.0 million for letters of credit. The Company received proceeds of \$798.0 million, net of debt discount of \$2.0 million, related to the Term B Loan.

The Term B Loan requires quarterly principal payments of \$2.0 million until June 30, 2028, with the remaining outstanding principal amount required to be paid on the maturity date, September 21, 2028. Beginning with the fiscal year ended December 31, 2022, if the Company's leverage ratio, as defined in the 2021 Credit Agreement is greater than 3.5, the Term B Loan requires a principal prepayment, subject to certain exceptions, in connection with the receipt of proceeds from certain asset sales, casualty events, and debt issuances by the Company, and up to 50% of annual excess cash flow, as defined in and as further set forth in the 2021 Credit Agreement. When a principal prepayment is required, the prepayment offsets the future quarterly principal payments of the same amount. As of December 31, 2022, the Company's leverage ratio did not exceed the 3.5 threshold and the Company was not subject to the annual excess cash flow calculation and, as such, was not required to make a principal prepayment.

As of September 30, 2023, the amount outstanding on the Term B Loan was \$786.0 million, of which, \$8.0 million is classified as current.

Borrowings under the 2021 Credit Facilities bear interest at rates based on the ratio of CCC Intelligent Solutions Inc. and certain of its subsidiaries' consolidated first lien net indebtedness to consolidated EBITDA for applicable periods specified in the 2021 Credit Agreement.

On May 19, 2023, the Company entered into Amendment No. 1 to the 2021 Credit Agreement (the "Amendment Credit Agreement") to establish SOFR as the benchmark rate for determining the applicable interest rate, replacing LIBOR. No other terms, including the amount of borrowings, required payments or maturity date, were changed as a result of the Amendment.

Subsequent to the execution of the Amendment, the interest rate per annum applicable to the loans is based on a fluctuating rate of interest equal to the sum of an applicable rate and term SOFR (other than with respect to Euros, Euribor and with respect to British Pounds Sterling, SONIA) with a term as selected by the Company, of one, three or six months (subject to (x) in the case of term loans, a 0.50% per annum floor and (y) in the case of revolving loans, a 0.00% per annum floor).

Prior to the execution of the Amendment, the interest rate per annum applicable to the loans was based on a fluctuating rate of interest equal to the sum of an applicable rate and, at the Company's election from time to time, either:

- (1) a base rate determined by reference to the highest of (a) the rate last quoted by the Wall Street Journal as the "prime rate," (b) the federal funds effective rate plus 0.50%, (c) one-month LIBOR plus 1.00% and (d) with respect to the Term B Loan, 1.50% and with respect to the 2021 Revolving Credit Facility, 1.00%, or
- (2) a Eurocurrency rate determined by reference to LIBOR (other than with respect to Euros, Euribor and with respect to British Pounds Sterling, SONIA) with a term as selected by the Company, of one, three or six months (subject to (x) in the case of term loans, a 0.50% per annum floor and (y) in the case of revolving loans, a 0.00% per annum floor).

A quarterly commitment fee of up to 0.50% is payable on the unused portion of the 2021 Revolving Credit Facility. The 2021 Revolving Credit Facility matures on September 21, 2026.

During the three months ended September 30, 2023 and 2022, the weighted-average interest rate on the outstanding borrowings under the Term B Loan was 7.7% and 4.6%, respectively.

During the nine months ended September 30, 2023 and 2022, the weighted-average interest rate on the outstanding borrowings under the Term B Loan was 7.3% and 3.6%, respectively.

The Company has an outstanding standby letter of credit for \$0.7 million which reduces the amount available to be borrowed under the 2021 Revolving Credit Facility. As of September 30, 2023, \$249.3 million was available to be borrowed under the 2021 Revolving Credit Facility.

The terms of the 2021 Credit Agreement include a financial covenant which requires that, at the end of each fiscal quarter, if the aggregate amount of borrowings under the 2021 Revolving Credit Facility exceeds 35% of the aggregate commitments, the leverage ratio of CCC Intelligent Solutions Inc. and certain of its subsidiaries cannot exceed 6.25 to 1.00. Borrowings under the 2021 Revolving Credit Facility did not exceed 35% of the aggregate commitments and the Company was not subject to the leverage test as of September 30, 2023.

**Interest Rate Cap**—In August 2022, the Company entered into two interest rate cap agreements to reduce its exposure to increases in interest rates applicable to its floating rate long-term debt. The aggregate notional value of the interest rate cap agreements is \$600.0 million with a cap rate of 4.0% and an expiration date of July 31, 2025.

During May 2023, the Company transitioned the referenced interest rate within the two interest rate cap agreements from LIBOR to SOFR by terminating the original agreements and simultaneously entering into new agreements. The terms of the new agreements were unchanged except for the referenced interest rate.

### Cash Flows

The following table provides a summary of cash flow data for the nine months ended September 30, 2023 and 2022:

(dollar amounts in thousands)	Nine Months Ended September 30,	
	2023	2022
Net cash provided by operating activities	\$ 163,138	\$ 118,438
Net cash used in investing activities	(43,187)	(67,185)
Net cash provided by financing activities	5,383	15,006
Net effect of exchange rate change	(389)	(650)
Change in cash and cash equivalents	\$ 124,945	\$ 65,609

Net cash provided by operating activities was \$163.1 million for the nine months ended September 30, 2023. Net cash provided by operating activities consists of net loss of \$116.4 million, adjusted for \$296.1 million of non-cash items, (\$12.9) million for changes in working capital and (\$3.7) million for the effect of changes in other operating assets and liabilities. Significant non-cash adjustments include stock-based compensation expense of \$104.5 million, depreciation and amortization of \$102.0 million, goodwill and intangible asset impairment charges of \$82.7 million, a change in fair value of warrant liabilities of \$45.4 million, deferred income tax benefits of (\$40.8) million. The change in net operating assets and liabilities was primarily a result of an increase in accounts receivable of \$19.3 million due to timing of receipts of payments from customers, a decrease in accounts payable of \$9.4 million due to timing of cash disbursements and a decrease in accrued expenses of \$9.3 million due to timing of cash disbursements and employee incentive plan payments, partially offset by a change in income taxes of \$12.2 million due to timing of payments, a decrease in other current assets of \$6.7 million due to timing of payments for prepaid and other deferred costs and an increase in deferred revenue of \$6.6 million due to timing of customer receipts and revenue recognition.

Net cash used in investing activities was \$43.2 million for the nine months ended September 30, 2023. Net cash used in investing activities was due to capitalized internally developed software projects and purchases of software, equipment, and property.

Net cash provided by financing activities was \$5.4 million for the nine months ended September 30, 2023. Net cash provided by financing activities was primarily due to \$23.1 million of proceeds from stock option exercises and \$4.8 million of proceeds from the issuance of stock under the employee stock purchase plan, partially offset by \$16.4 million of tax payments related to the net share settlement of employee equity awards and \$6.0 million of principal payments of long-term debt.

### Recent Accounting Pronouncements

See Note 2 to our condensed consolidated financial statements included in this Quarterly Report on Form 10-Q for more information about recent accounting pronouncements, the timing of their adoption, and our assessment, to the extent we have made one, of their potential impact on our financial condition and our results of operations.

### Critical Accounting Estimates

Our condensed consolidated financial statements are prepared in accordance with GAAP. The preparation of these financial statements requires our management to make estimates, judgments and assumptions that affect the reported amounts of assets, liabilities, revenue, costs, and expenses and related disclosures. Our estimates are based on our historical experience, trends and various other assumptions that we believe are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these judgments and estimates under different assumptions or conditions and any such differences may be material.

Except as described below, there have been no material changes to our critical accounting estimates as compared to the critical accounting policies and estimates disclosed in our audited consolidated financial statements and notes thereto for the year ended December 31, 2022, included in our Annual Report on Form 10-K.

### ***Valuation of Goodwill and Intangible Assets***

We perform an annual assessment for impairment of goodwill and indefinite-lived intangible assets as of November 30 each fiscal year, or whenever events occur or circumstances indicate that it is more likely than not that the fair value of a reporting unit or indefinite-lived intangible asset is below its carrying value.

The process of evaluating the potential impairment of goodwill is subjective and requires significant judgment. In estimating the fair value of a reporting unit for the purposes of our annual or periodic impairment analyses, we make estimates and significant judgments about the future cash flows of that reporting unit. Our cash flow forecasts are based on assumptions that represent the highest and best use for our reporting units. Changes in judgment on these assumptions and estimates could result in goodwill impairment charges. We believe that the assumptions and estimates utilized are appropriate based on the information available to management.

We have two reporting units, Domestic and China, for purposes of analyzing goodwill. As a result of adverse macroeconomic impacts due to changes in market conditions and increases in interest rates, which contributed to downward revisions to future projected earnings and cash flows, we performed a quantitative goodwill test of our China reporting unit as of May 31, 2023. As a result of our quantitative impairment test, we determined the fair value of our China reporting unit was less than its carrying value and we recorded a goodwill impairment charge of \$77.4 million during the three months ended June 30, 2023.

We used a quantitative approach to measure the fair value of our China reporting unit using a discounted cash flow approach, which is a Level 3 measurement. The discounted cash flow analysis requires significant judgments, including estimates of future cash flows, which are dependent on internal forecasts and determination of the Company's weighted average cost of capital, which is risk-adjusted to reflect the specific risk profile of the reporting unit being tested. The weighted average cost of capital used for the China reporting unit in the Company's analysis was 12.5%.

There was no impairment charge related to goodwill recorded during the three months ended September 30, 2023 or during the three and nine months ended September 30, 2022.

Intangible assets with finite lives and software, equipment and property are amortized or depreciated over their estimated useful life on a straight-line basis. We monitor conditions related to these assets to determine whether events and circumstances warrant a revision to the remaining amortization or depreciation period. We test these assets for potential impairment whenever our management concludes events or changes in circumstances indicate that the carrying amount may not be recoverable. The original estimate of an asset's useful life and the impact of an event or circumstance on either an asset's useful life or carrying value involve significant judgment regarding estimates of the future cash flows associated with each asset.

During the nine months ended September 30, 2023, the Company recorded an impairment charge to its China reporting unit's customer relationships and acquired technologies intangible assets. The Company's forecasted revenue and expense cash flow projections indicated the carrying amounts of the intangible assets were not recoverable and therefore the Company recorded an impairment charge of \$5.3 million during the three months ended June 30, 2023.

There was no impairment charge related to intangible assets recorded during the three months ended September 30, 2023 or during the three and nine months ended September 30, 2022.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

There have been no material changes in our market risk compared to the disclosures in Part II, Item 7A of our Annual Report on Form 10-K for the year ended December 31, 2022.

### **Item 4. Controls and Procedures**

#### *Evaluation of Disclosure Controls and Procedures*

Our management, with the participation of our principal executive officer and principal financial officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 ("Exchange Act")), as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on this evaluation, our principal executive officer and principal financial officer have concluded that as of September 30, 2023, our disclosure controls and procedures were effective to provide reasonable assurance that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the rules and forms of the SEC, and that such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure.

*Changes in Internal Control over Financial Reporting*

There were no changes in our internal control over financial reporting during the three months ended September 30, 2023 identified in management's evaluation pursuant to in Rules 13a-15(d) and 15d-15(d) of the Exchange Act that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

### Item 1. Legal Proceedings

In the ordinary course of business, the Company is from time to time, involved in various pending or threatened legal actions. The litigation process is inherently uncertain, and it is possible that the resolution of such matters might have a material adverse effect upon the Company's consolidated financial condition and/or results of operations. The Company's management believes, based on current information, matters currently pending or threatened are not expected to have a material adverse effect on the Company's consolidated financial position or results of operations.

### Item 1A. Risk Factors

For risk factors relating to our business, please refer to the section entitled "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2022. Any of these factors could result in a significant or material adverse effect on the results of our operations or financial condition. Additional risk factors not presently known to us or that we currently deem immaterial may also impair our business or results of operations.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not applicable.

### Item 3. Defaults upon Senior Securities

Not applicable.

### Item 4. Mine Safety Disclosures

Not applicable.

### Item 5. Other Information

During the three months ended September 30, 2023, each of Mary Jo Prigge, the Executive Vice President, Chief Service Delivery Officer of the Company and Rodney Christo, the Chief Accounting Officer of the Company, terminated Rule 10b5-1 trading arrangements intended to satisfy the affirmative defense of Rule 10b5-1(c). Ms. Prigge's 10b-5-1 trading arrangement had been adopted on June 20, 2023 and Mr. Christo's trading arrangement had been adopted on August 9, 2022.

### Item 6. Exhibits

The following exhibits are filed as part of, or incorporated by reference into, this Quarterly Report on Form 10-Q.

<b>Exhibit Number</b>	<b>Description</b>
31.1*	<a href="#">Certification of Chief Executive Officer (Principal Executive Officer) Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>
31.2*	<a href="#">Certification of Chief Financial Officer (Principal Financial and Accounting Officer) Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</a>
32.1*	<a href="#">Certification of Chief Executive Officer (Principal Executive Officer) Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
32.2**	<a href="#">Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
101.INS*	Inline XBRL Instance Document
101.SCH*	Inline XBRL Taxonomy Extension Schema Document
101.CAL*	Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB*	Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE*	Inline XBRL Taxonomy Extension Presentation Linkbase Document
104*	Cover Page Interactive Data File - The cover page interactive data file does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document

\* Filed herewith



**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: November 6, 2023

**CCC INTELLIGENT SOLUTIONS HOLDINGS INC.**

By: /s/ Githesh Ramamurthy  
Name: Githesh Ramamurthy  
Title: Chief Executive Officer and Chairman of the Board of Directors  
(Principal Executive Officer)

Dated: November 6, 2023

By: /s/ Brian Herb  
Name: Brian Herb  
Title: Executive Vice President, Chief Financial and Administrative  
Officer  
(Principal Financial Officer)



**Certification of Chief Executive Officer  
Pursuant To  
Section 302 of the Sarbanes-Oxley Act of 2002**

I, Githesh Ramamurthy, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of CCC Intelligent Solutions Holdings Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 6, 2023

/s/ Githesh Ramamurthy

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Githesh Ramamurthy



**Certification of Chief Financial Officer  
Pursuant To  
Section 302 of the Sarbanes-Oxley Act of 2002**

I, Brian Herb, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of CCC Intelligent Solutions Holdings Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: November 6, 2023

/s/ Brian Herb

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Brian Herb

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**Certification of Chief Executive Officer  
Pursuant To Rule 18 U.S.C. Section 1350**

In connection with the Quarterly Report on Form 10-Q of CCC Intelligent Solutions Holdings Inc. (the "Company") for the period ended September 30, 2023, as filed with the U.S. Securities and Exchange Commission (the "Report"), I, Githesh Ramamurthy, Chief Executive Officer and Chairman of the Board of Directors of the Company, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 6, 2023

/s/ Githesh Ramamurthy

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Githesh Ramamurthy

Chief Executive Officer

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**Certification of Chief Financial Officer  
Pursuant To Rule 18 U.S.C. Section 1350**

In connection with the Quarterly Report on Form 10-Q of CCC Intelligent Solutions Holdings Inc. (the "Company") for the period ended September 30, 2023, as filed with the U.S. Securities and Exchange Commission (the "Report"), I, Brian Herb, Executive Vice President, Chief Financial and Administrative Officer of the Company, hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 6, 2023

/s/ Brian Herb

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Brian Herb

*Executive Vice President, Chief Financial and Administrative Officer*

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